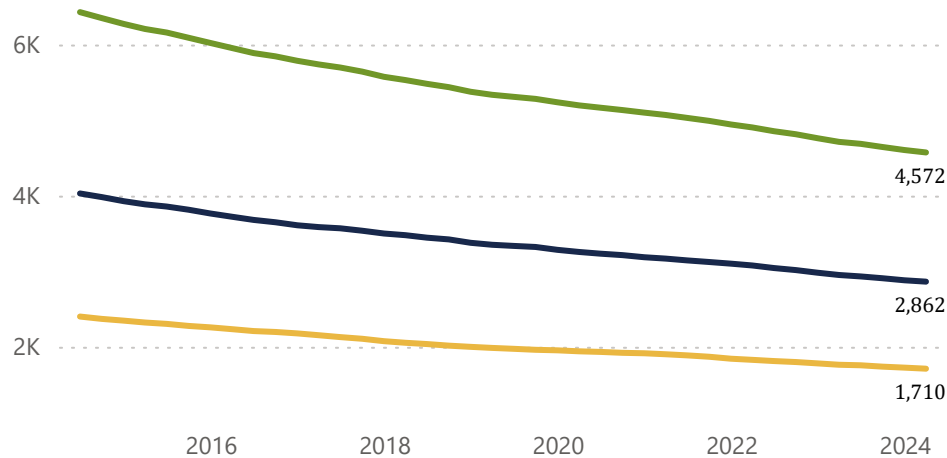




### Overall Trends

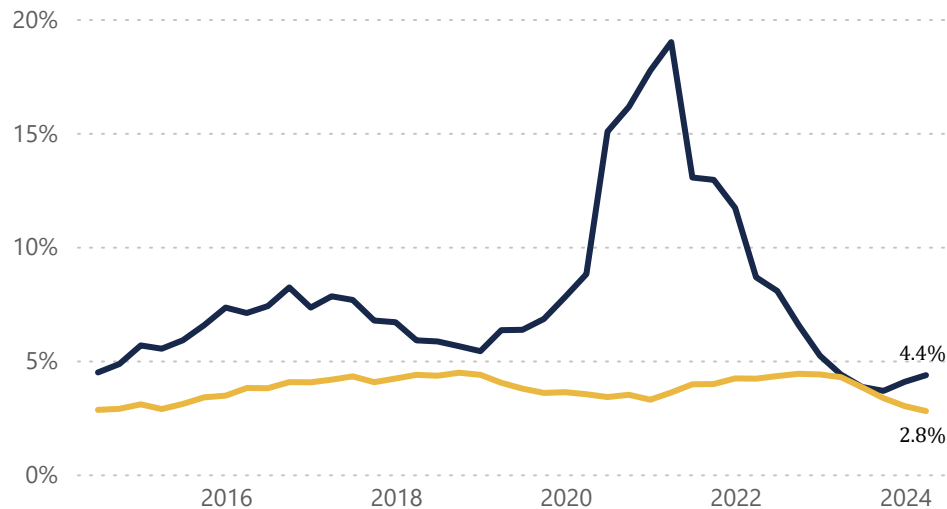
#### Number of Insured Credit Unions Reporting

● FCU ● FISCU ● FICU



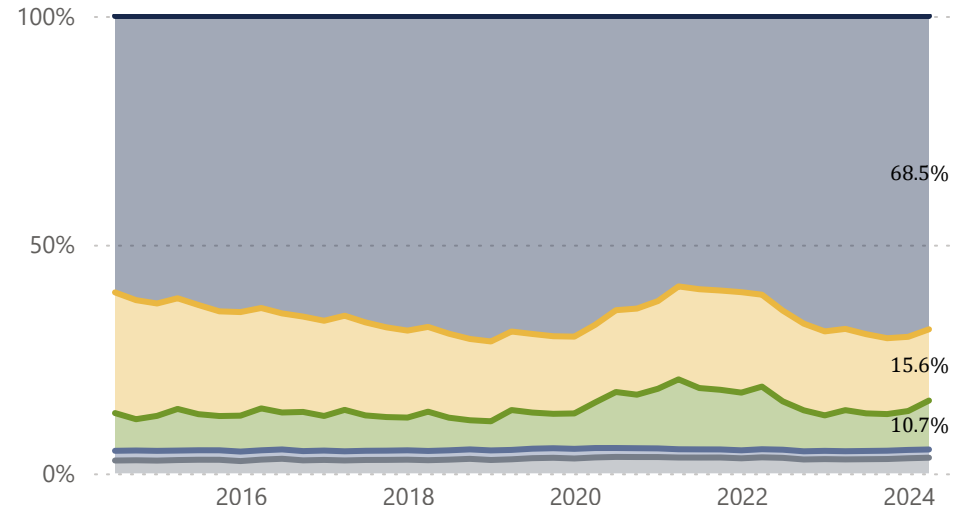
#### Asset Growth vs. Membership Growth (YoY)

● Asset ● Membership



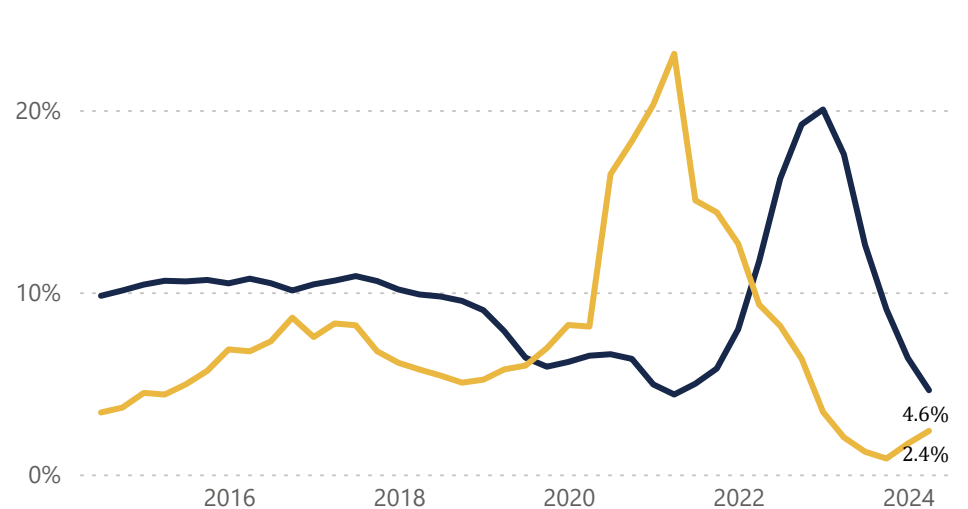
#### Asset Distribution (% of Total Assets)

● Other ● Fixed, Fclosed & Repo ● Cash & Other ● Investments ● Net Loans



#### Loan Growth vs. Share Growth (YoY)

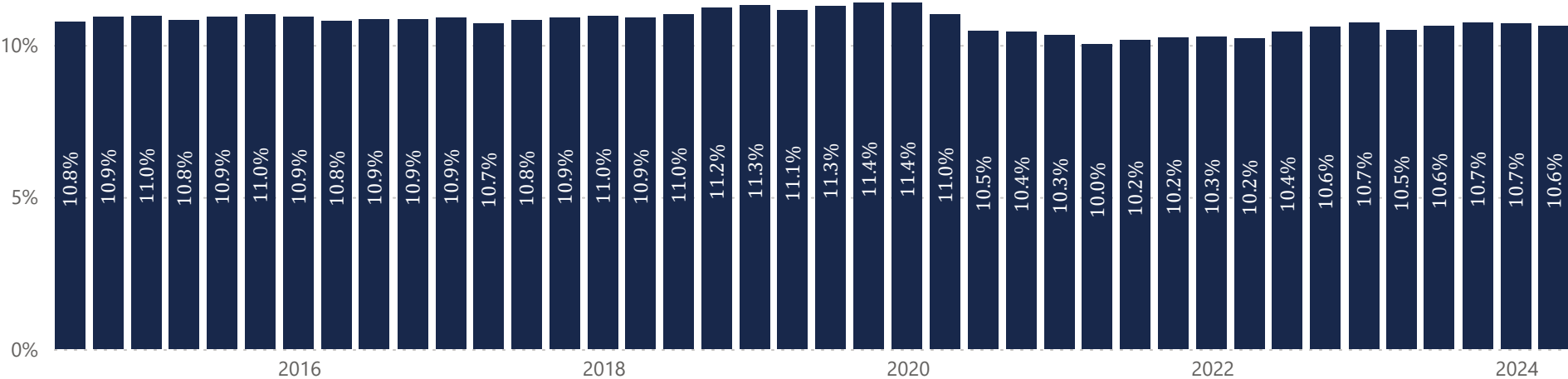
● Loan ● Share



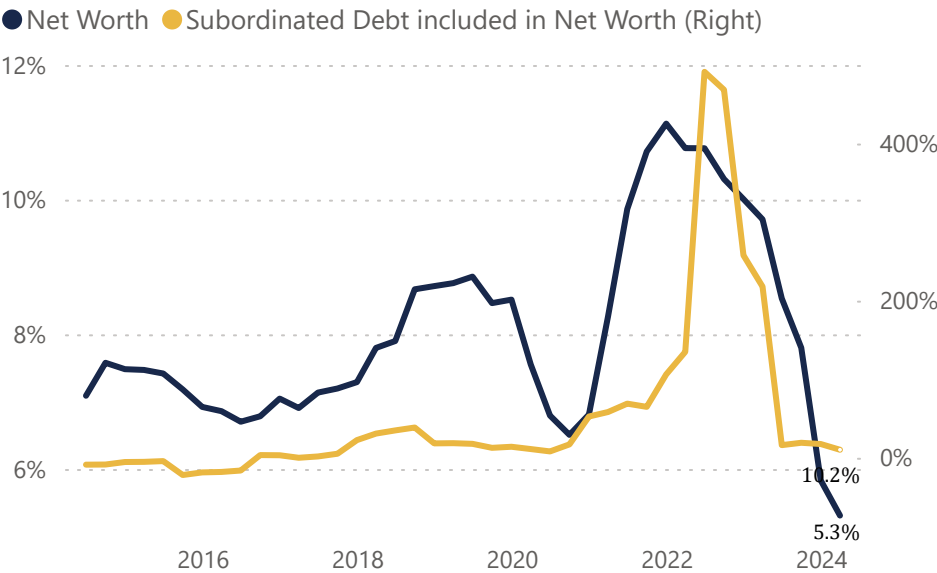


Net Worth

Aggregated Net Worth Ratio



Net Worth and Subordinated Debt included in Net Worth Growth (YoY)



Distribution of Net Worth Ratio

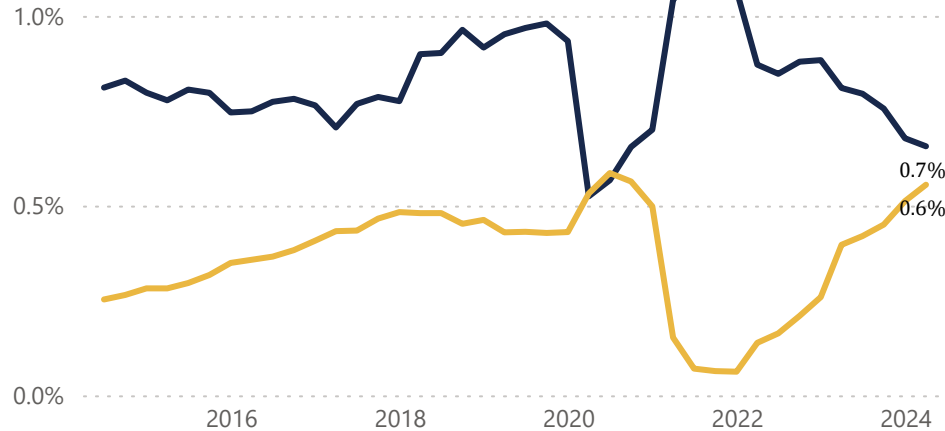
NW Group		2020 12	2021 12	2022 12	2023 12	2024 03
>7%	Count	4,946	4,732	4,620	4,532	4,494
	Percent	97.0%	95.8%	97.1%	98.4%	98.3%
6% to 7%	Count	104	167	107	50	54
	Percent	2.0%	3.4%	2.2%	1.1%	1.2%
4% to 6%	Count	38	37	28	16	18
	Percent	0.7%	0.7%	0.6%	0.3%	0.4%
2% to 4%	Count	7	4	3	4	3
	Percent	0.1%	0.1%	0.1%	0.1%	0.1%
0% to 2%	Count	2	2	2	1	3
	Percent	0.0%	0.0%	0.0%	0.0%	0.1%
<0%	Count	2	0	0	1	0
	Percent	0.0%	0.0%	0.0%	0.0%	0.0%



### Earnings

#### Return vs. Provision (Annualized)

● Return on Average Assets ● Provision to Average Assets



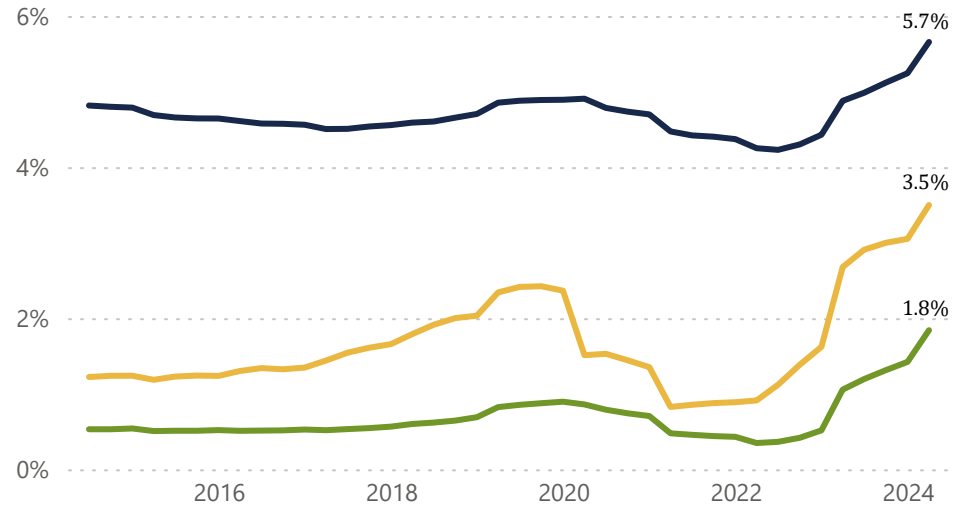
#### Breakdown of Return on Average Assets (Annualized)

	Net Interest Margin	Fee & Other Income	Non-Interest Expense	Provision for Loan & Lease Losses	Other Non-Interest Income	Return on Average Assets
2014 12	2.8%	1.3%	3.1%	0.3%	0.0%	0.8%
2015 12	2.9%	1.3%	3.1%	0.3%	0.0%	0.7%
2016 12	2.9%	1.3%	3.1%	0.4%	0.0%	0.8%
2017 12	3.0%	1.3%	3.1%	0.5%	0.0%	0.8%
2018 12	3.1%	1.4%	3.1%	0.5%	0.0%	0.9%
2019 12	3.2%	1.4%	3.2%	0.4%	0.0%	0.9%
2020 12	2.8%	1.3%	3.0%	0.5%	0.1%	0.7%
2021 12	2.6%	1.3%	2.8%	0.1%	0.1%	1.1%
2022 12	2.9%	1.1%	2.8%	0.3%	0.0%	0.9%
2023 12	3.0%	1.1%	2.9%	0.5%	0.1%	0.7%
2024 03	3.0%	1.0%	3.0%	0.6%	0.2%	0.7%

Numbers may not add up due to rounding.

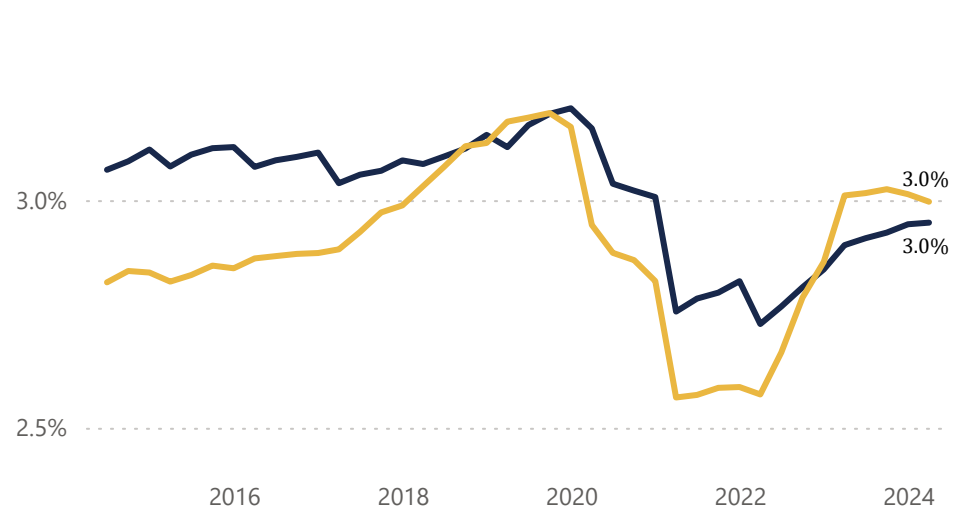
#### Yield vs. Cost of Funds (Annualized)

● Yield on Loans ● Yield Investments ● Cost of Funds



#### Non-Interest Expense vs. Net Interest Income (Annualized)

● Non-Interest Expense ● Net Interest Income

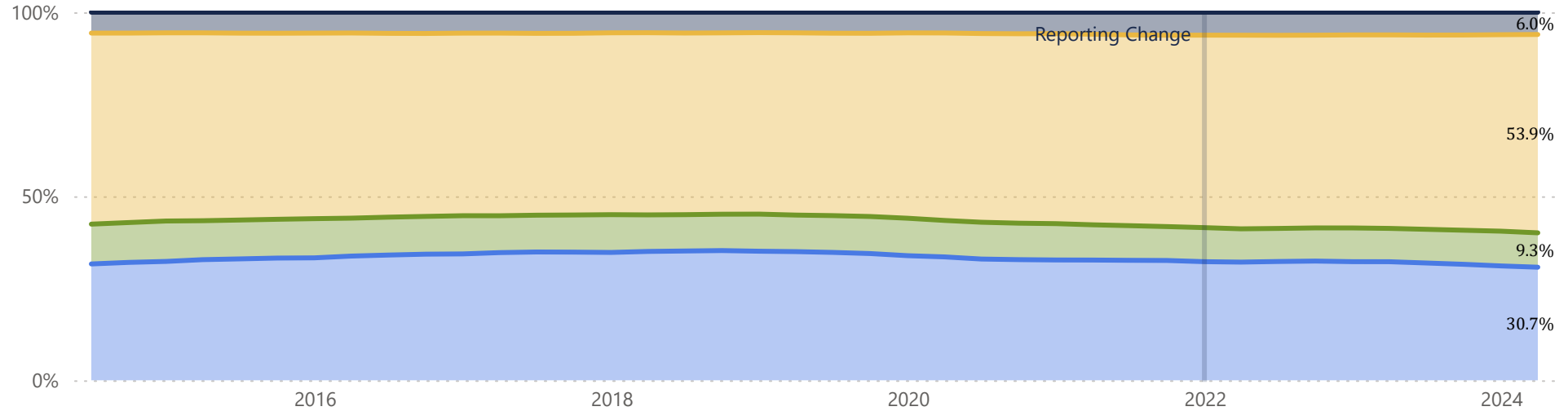




### Loan Distribution

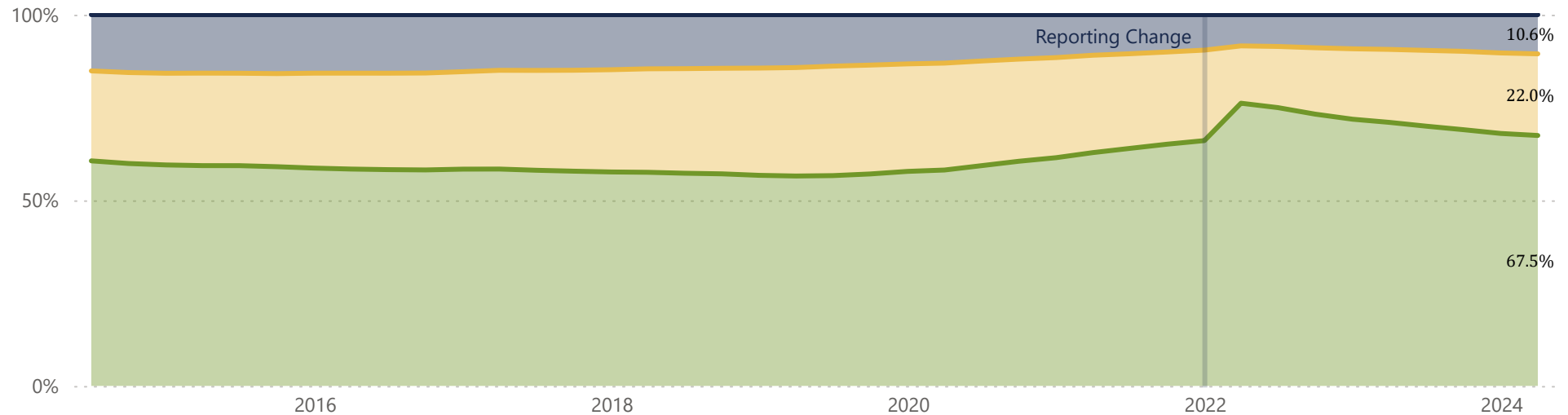
Loan Distribution (% of Total Loans)

Other Real Estate Unsecured Vehicle



First Lien Real Estate Loan Distribution (% of First Lien Real Estate Loans)

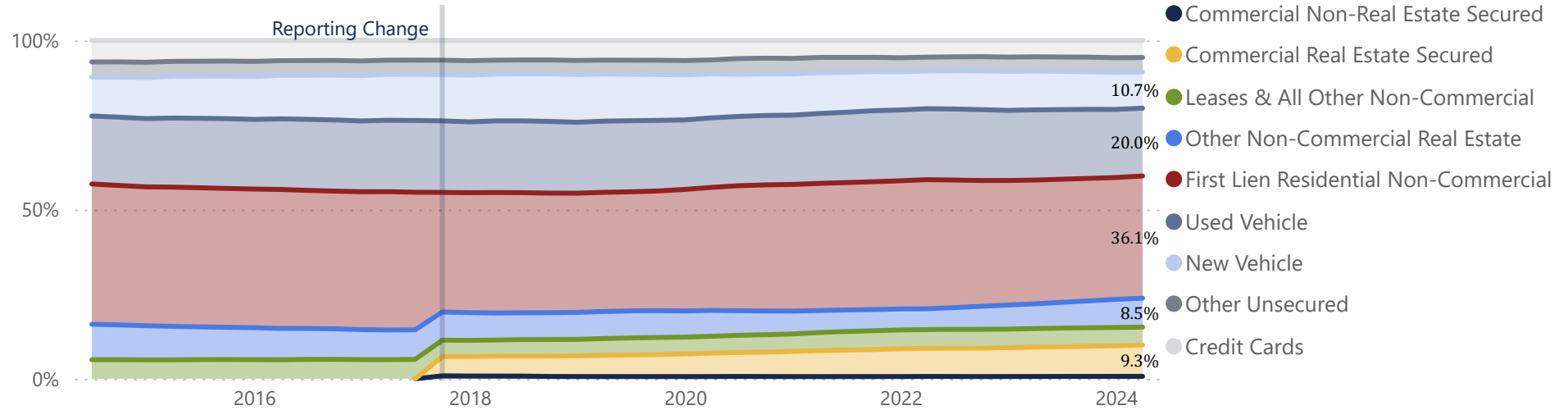
Adjustable Balloon/Hybrid Fixed



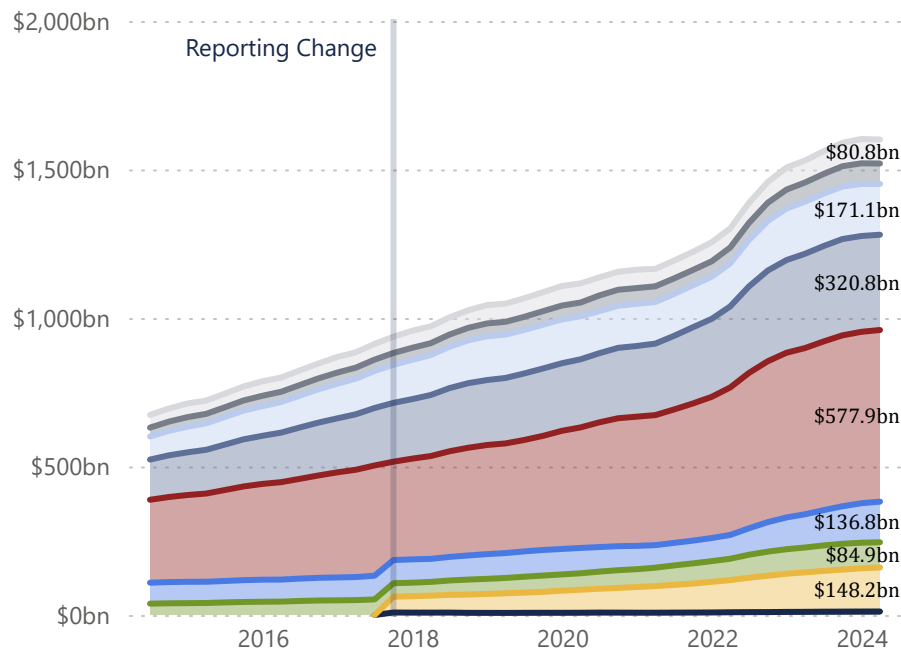


## Loan Distribution (continued)

### Loan Distribution - Detail (% of Total Loans)



### Loan Distribution - Detail (Billions)



### Loan Growth (YoY)

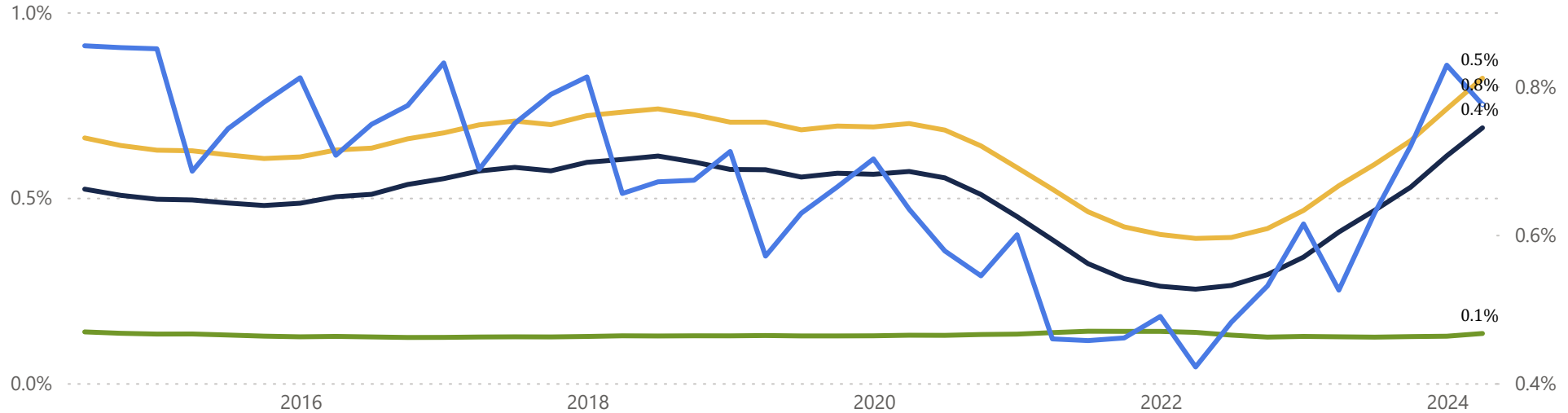
	2019 12	2020 12	2021 12	2022 12	2023 12	2024 03
Credit Card	6.8%	-6.4%	3.9%	15.6%	10.5%	9.0%
Payday Alternative	20.5%	5.9%	24.4%	42.2%	15.4%	20.1%
Student	7.3%	9.0%	9.6%	14.3%	-2.2%	-3.3%
Other Unsecured	7.7%	13.4%	-2.0%	22.9%	8.7%	6.8%
New Vehicle	0.2%	-3.7%	-0.1%	22.2%	1.1%	-2.6%
Used Vehicle	4.0%	4.6%	10.3%	18.9%	3.4%	1.1%
Lease	13.1%	0.8%	16.4%	22.7%	3.5%	-0.7%
Other Secured NRE	7.5%	10.2%	17.2%	18.3%	5.3%	2.3%
First Lien RE	8.3%	9.4%	9.2%	16.6%	4.1%	3.3%
Junior Lien RE	4.3%	-8.3%	-0.5%	39.2%	24.5%	22.7%
All Other RE	-25.8%	-11.5%	-8.3%	-17.4%	2.1%	-2.8%
Commercial RE	16.7%	16.3%	19.1%	24.6%	13.2%	11.4%
Commercial NRE	3.0%	5.2%	10.2%	22.2%	12.1%	11.0%



## Loan & Delinquency Trends

### Delinquency & Net Charge-Offs

● Rolling 4 quarters Net Charge Offs ● Rolling 4 quarters Charge Offs ● Rolling 4 quarters Recoveries ● Delinquency to Loans (Right)



### Charge-Offs and Recoveries Amount Rolling 4 quarters

	Charge-Offs	Recoveries	Net Charge-Offs
2015 03	\$4,305M	\$911M	\$3,394M
2016 03	\$4,781M	\$958M	\$3,823M
2017 03	\$5,863M	\$1,047M	\$4,816M
2018 03	\$6,782M	\$1,184M	\$5,598M
2019 03	\$7,108M	\$1,296M	\$5,811M
2020 03	\$7,574M	\$1,398M	\$6,176M
2021 03	\$5,966M	\$1,555M	\$4,411M
2022 03	\$4,812M	\$1,688M	\$3,124M
2023 03	\$7,536M	\$1,769M	\$5,767M
2024 03	\$12,872M	\$2,096M	\$10,777M

### Charge-Offs and Recoveries Change Rolling 4 quarters

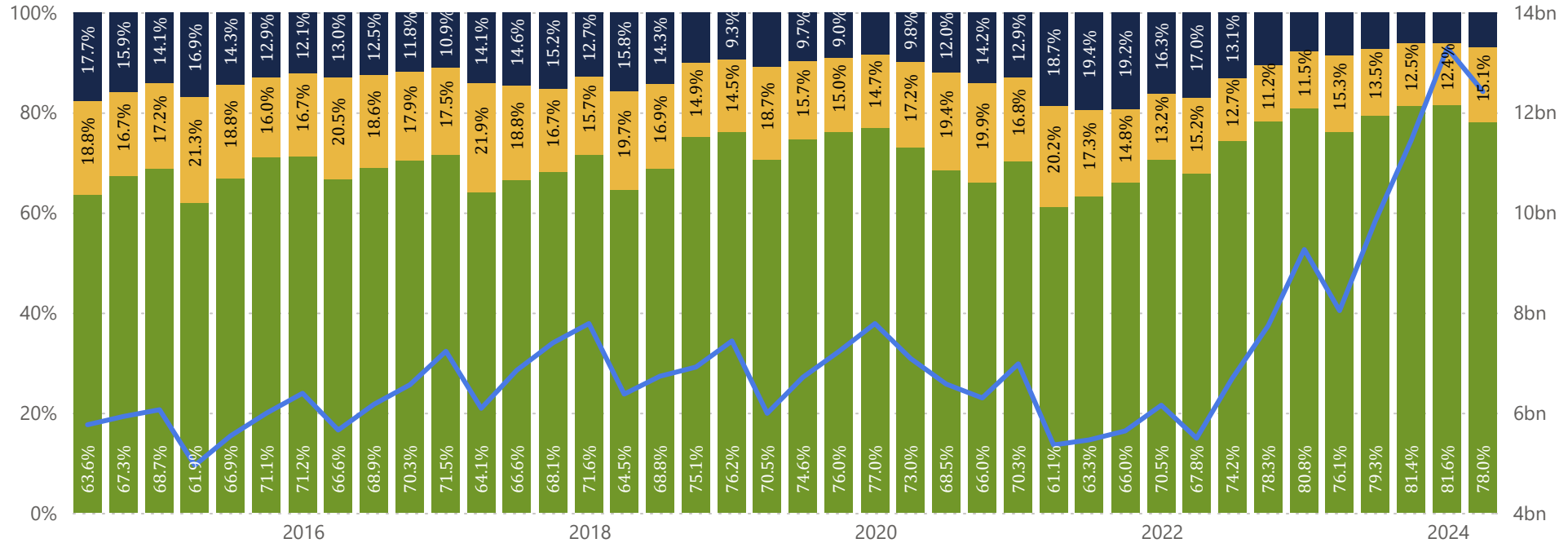
	Charge-Offs	Recoveries	Net Charge-Offs
2015 03	-0.0%	2.1%	-0.6%
2016 03	11.1%	5.2%	12.6%
2017 03	22.6%	9.3%	26.0%
2018 03	15.7%	13.1%	16.2%
2019 03	4.8%	9.5%	3.8%
2020 03	6.6%	7.9%	6.3%
2021 03	-21.2%	11.2%	-28.6%
2022 03	-19.3%	8.6%	-29.2%
2023 03	56.6%	4.8%	84.6%
2024 03	70.8%	18.5%	86.9%



### Loan & Delinquency Trends (continued)

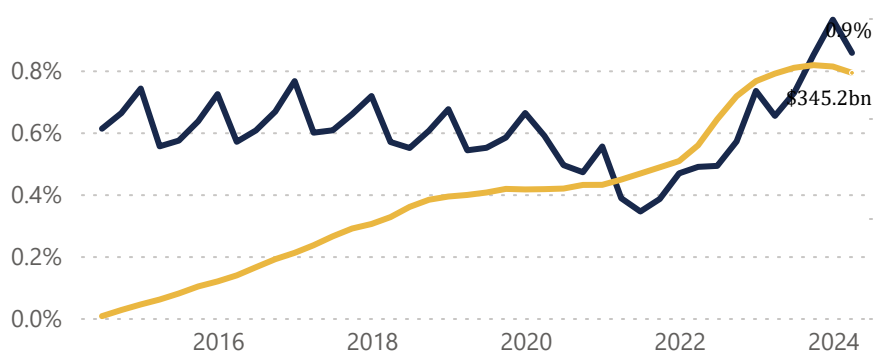
#### Delinquency (% of Total Delinquent Loans)

Delinq 360+ to Delinq Delinq 180-359 to Delinq Delinq 60-179 to Delinq Delinquency Amount



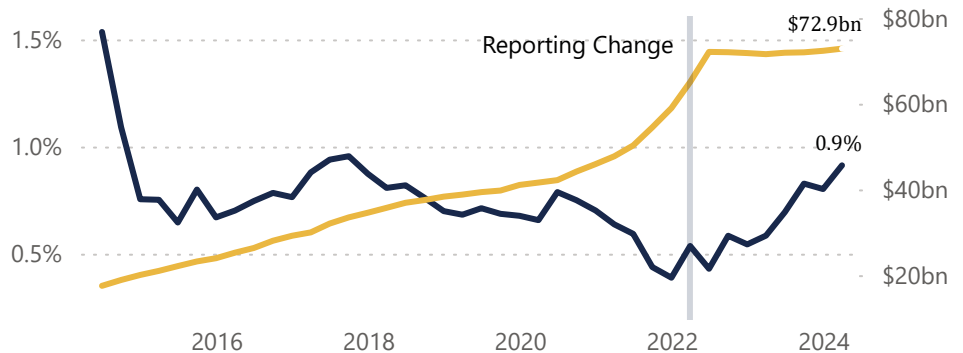
#### Indirect Loans & Delinquency

Indirect Delinquency Indirect Loans (Right)



#### Participation Loans & Delinquency

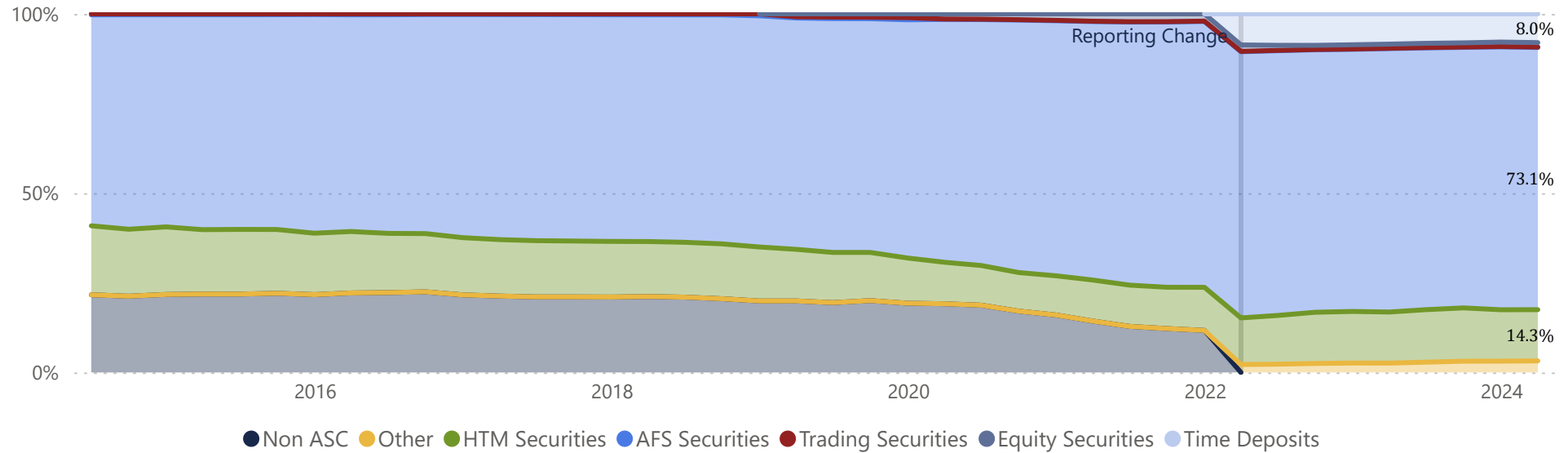
Participation Delinquency Ratio Participation Loans (Right)



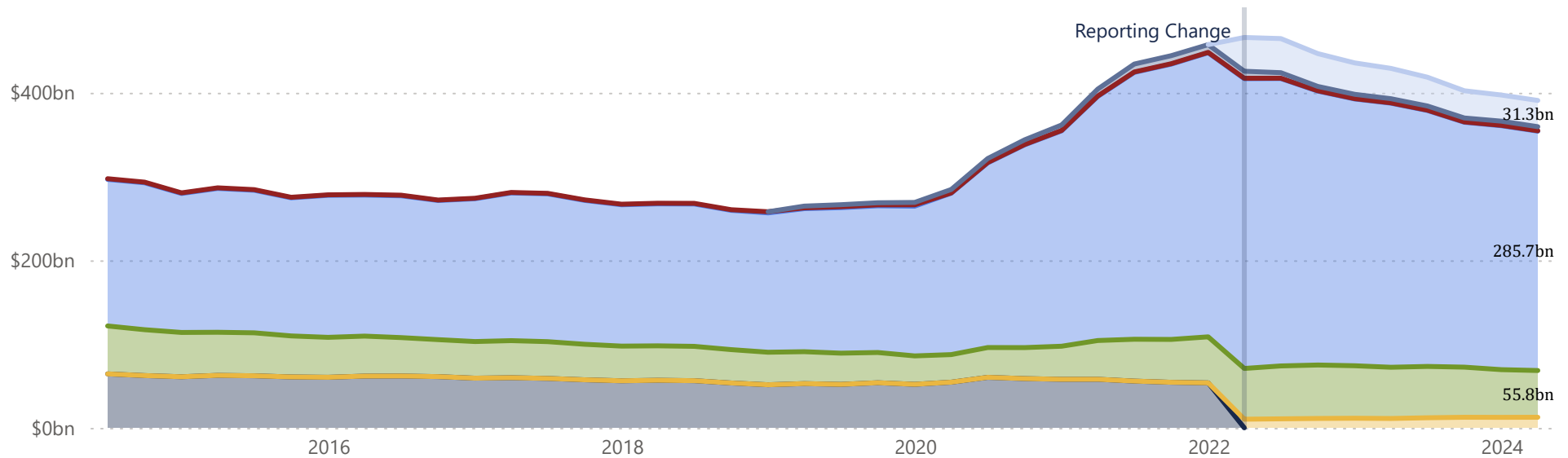


### Investment Trends

Investment Classification (% of Total Investments)



Investment Classification (Billions)

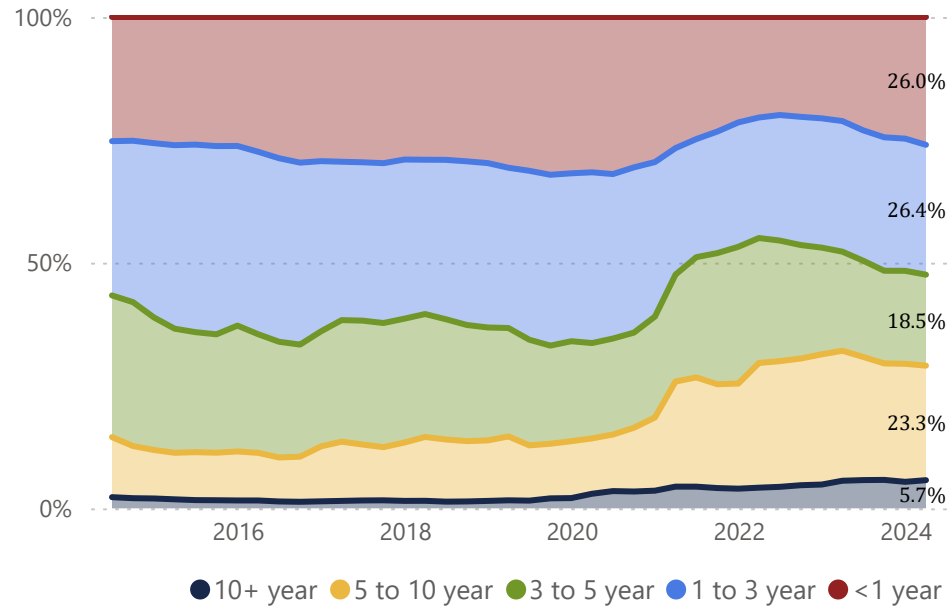




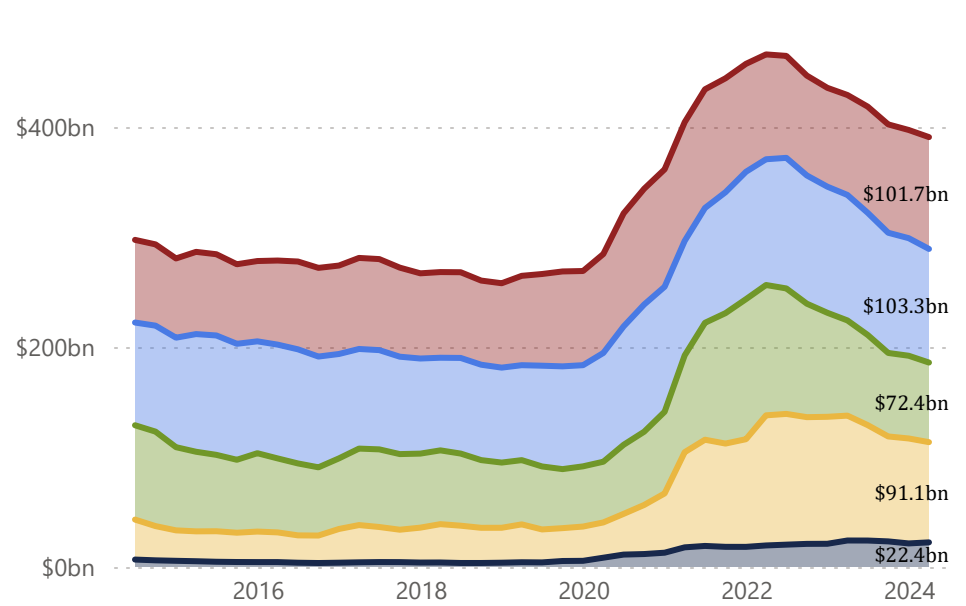


## Investment Trends (continued)

### Maturity (% of Total Investments)



### Maturity (Billions)



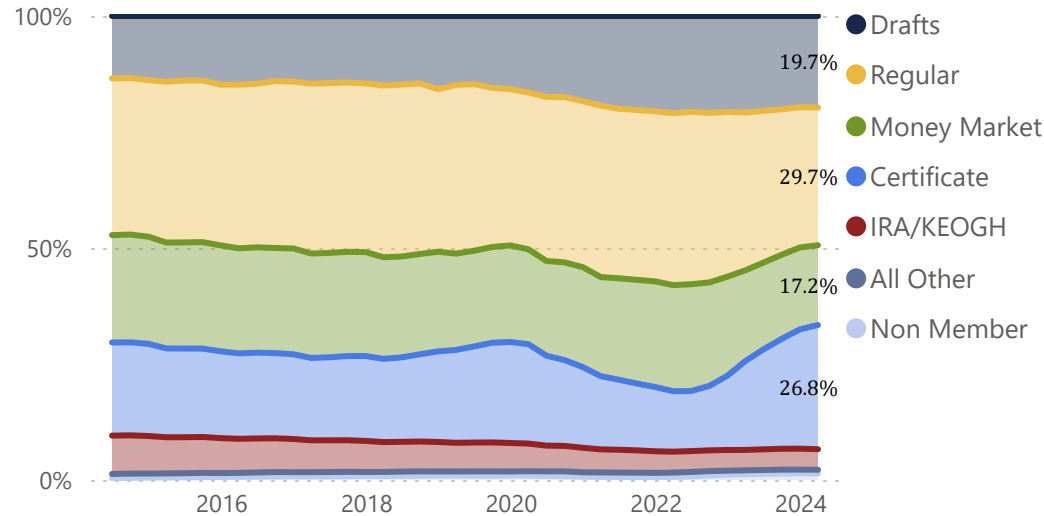
### Investment Growth by Maturity (YoY)

	<1 year	1 to 3 Year	3 to 5 Year	5 to 10 year	10+ year
2014 12	-3.9%	11.6%	-4.7%	-30.1%	-21.5%
2015 12	1.4%	2.2%	-5.8%	0.3%	-20.7%
2016 12	10.1%	-6.7%	-9.9%	10.5%	-12.3%
2017 12	-3.7%	-8.9%	4.9%	3.5%	3.4%
2018 12	-1.0%	-0.2%	-11.9%	0.1%	-3.5%
2019 12	11.6%	6.6%	-7.6%	-1.9%	43.9%
2020 12	24.7%	23.6%	35.6%	72.9%	131.6%
2021 12	-8.1%	1.9%	71.5%	81.7%	40.8%
2022 12	-8.4%	-1.0%	-25.7%	17.9%	15.3%
2023 12	9.5%	-6.8%	-20.5%	-17.3%	1.5%
2024 03	11.9%	-9.4%	-16.4%	-19.8%	-7.0%

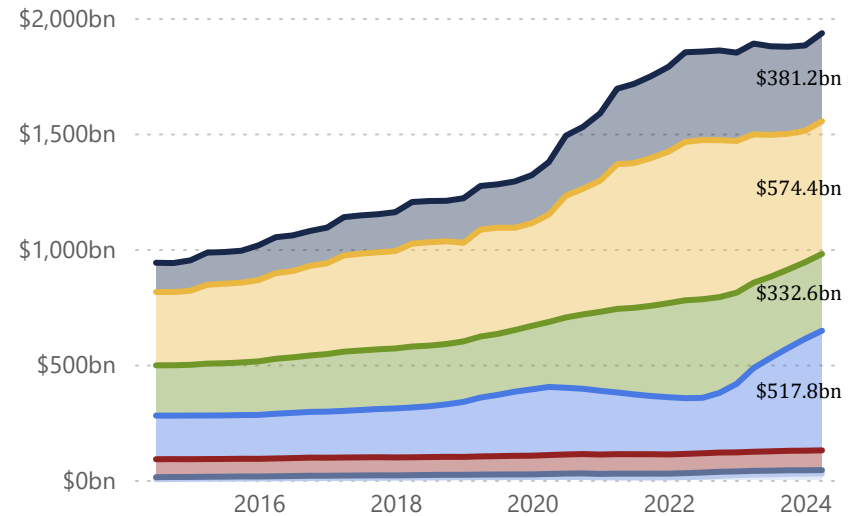


### Share Trends

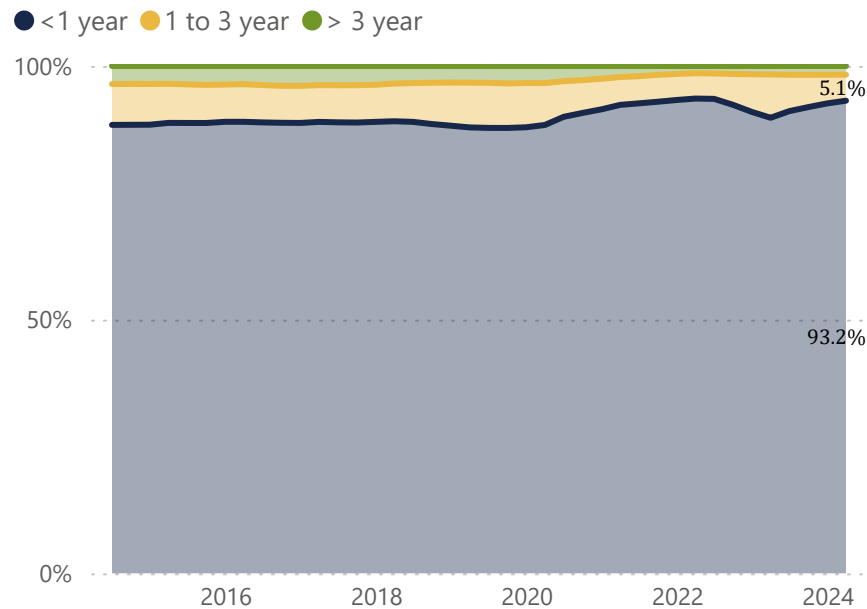
#### Share Distribution (% of Total Shares & Deposits)



#### Share Distribution (Billions)



#### Saving Maturities (% of Total Shares & Deposits)



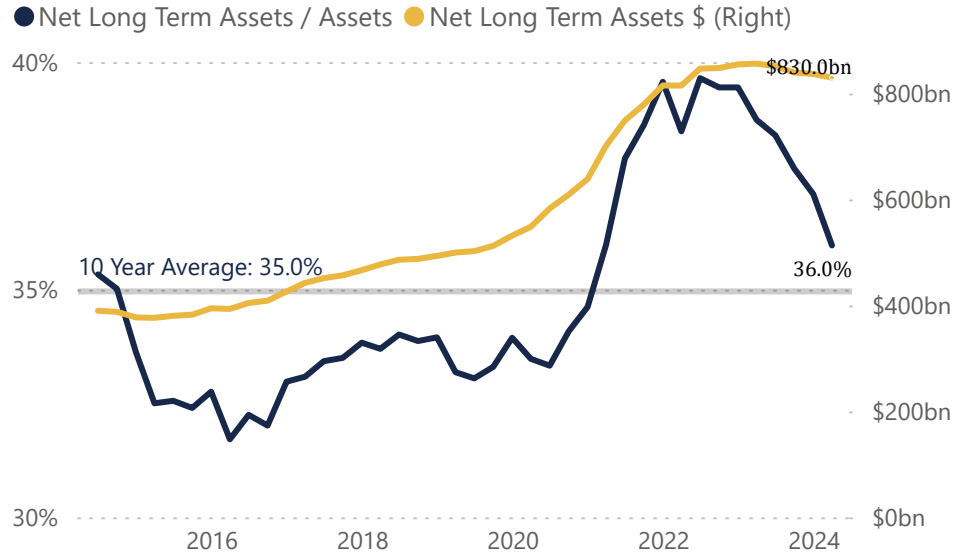
#### Share Growth (YoY)

	Draft	Regular	Money Market	Certificate	IRA / KEOGH	All Other	Non Memeber
2014 12	10.4%	7.8%	3.4%	-1.4%	-2.0%	-0.5%	69.3%
2015 12	14.5%	9.7%	5.6%	0.6%	-0.4%	3.6%	31.9%
2016 12	2.6%	11.7%	7.5%	4.9%	2.0%	14.4%	31.2%
2017 12	9.1%	7.3%	4.2%	6.4%	-0.6%	0.7%	17.2%
2018 12	14.4%	1.3%	0.9%	12.3%	-0.1%	8.2%	15.9%
2019 12	7.9%	4.1%	4.9%	20.6%	4.4%	8.5%	8.3%
2020 12	40.2%	27.8%	24.4%	-3.9%	3.6%	27.8%	-9.4%
2021 12	26.0%	15.5%	19.2%	-10.3%	-0.8%	10.6%	-3.3%
2022 12	4.1%	0.1%	-3.1%	19.9%	-1.0%	-2.6%	90.6%
2023 12	-3.3%	-13.4%	-15.9%	63.1%	2.9%	-7.5%	28.5%
2024 03	-3.0%	-10.6%	-10.0%	43.0%	3.3%	-5.3%	17.3%

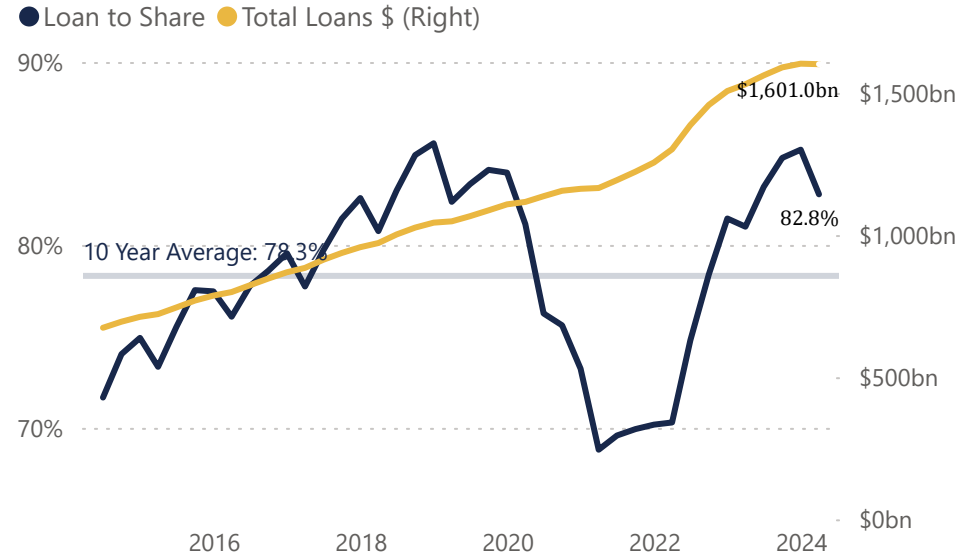


### Asset-Liability Management Trends

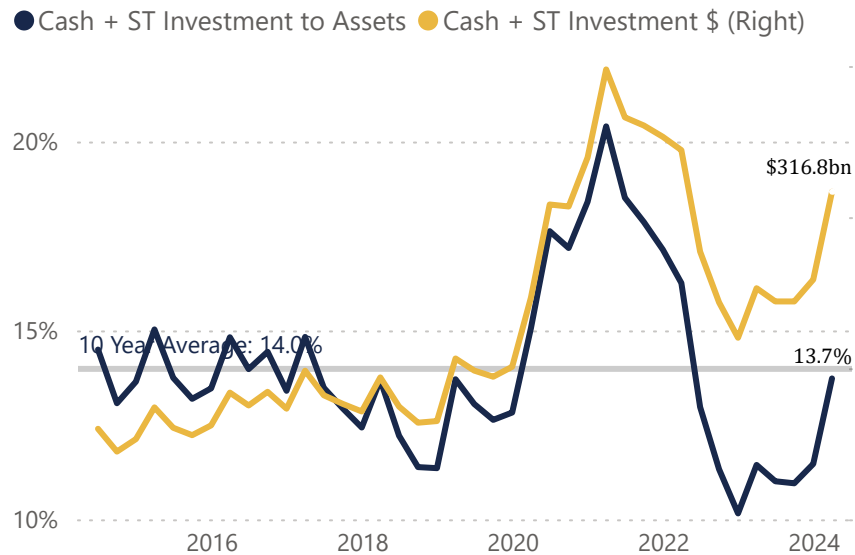
#### Net Long Term Assets / Total Assets



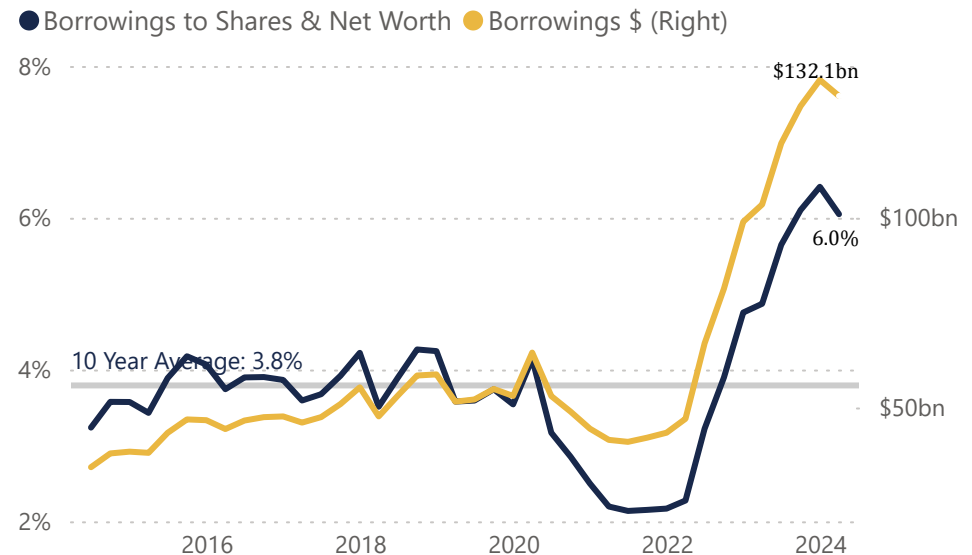
#### Total Loans / Total Shares



#### Cash + Short Term Investments / Assets



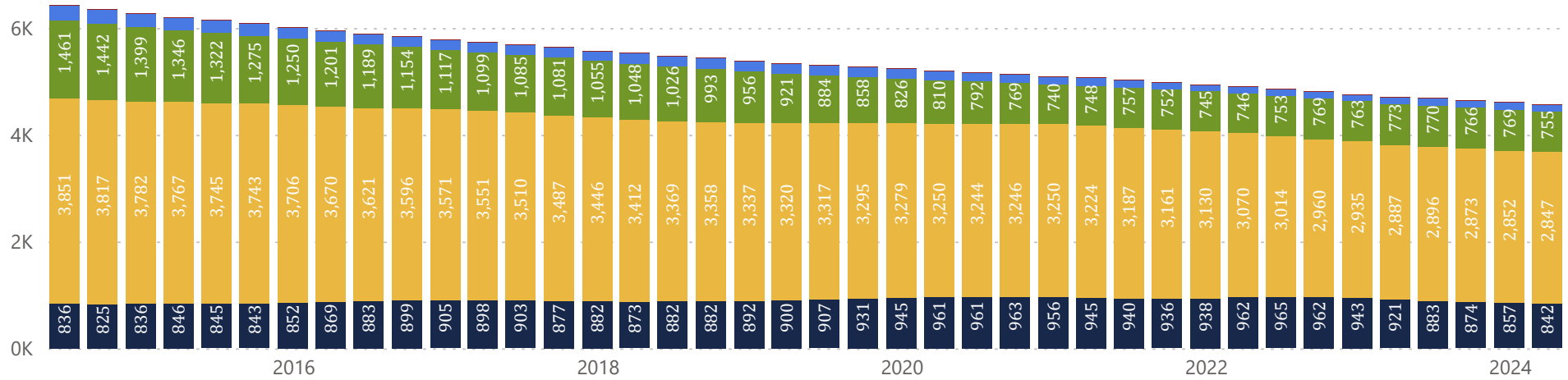
#### Borrowings / Total Shares & Net Worth





### CAMELS

Number Credit Unions, by CAMELS Ratings



CAMELS ● 1 ● 2 ● 3 ● 4 ● 5

Proportion of Credit Unions, by CAMELS Ratings

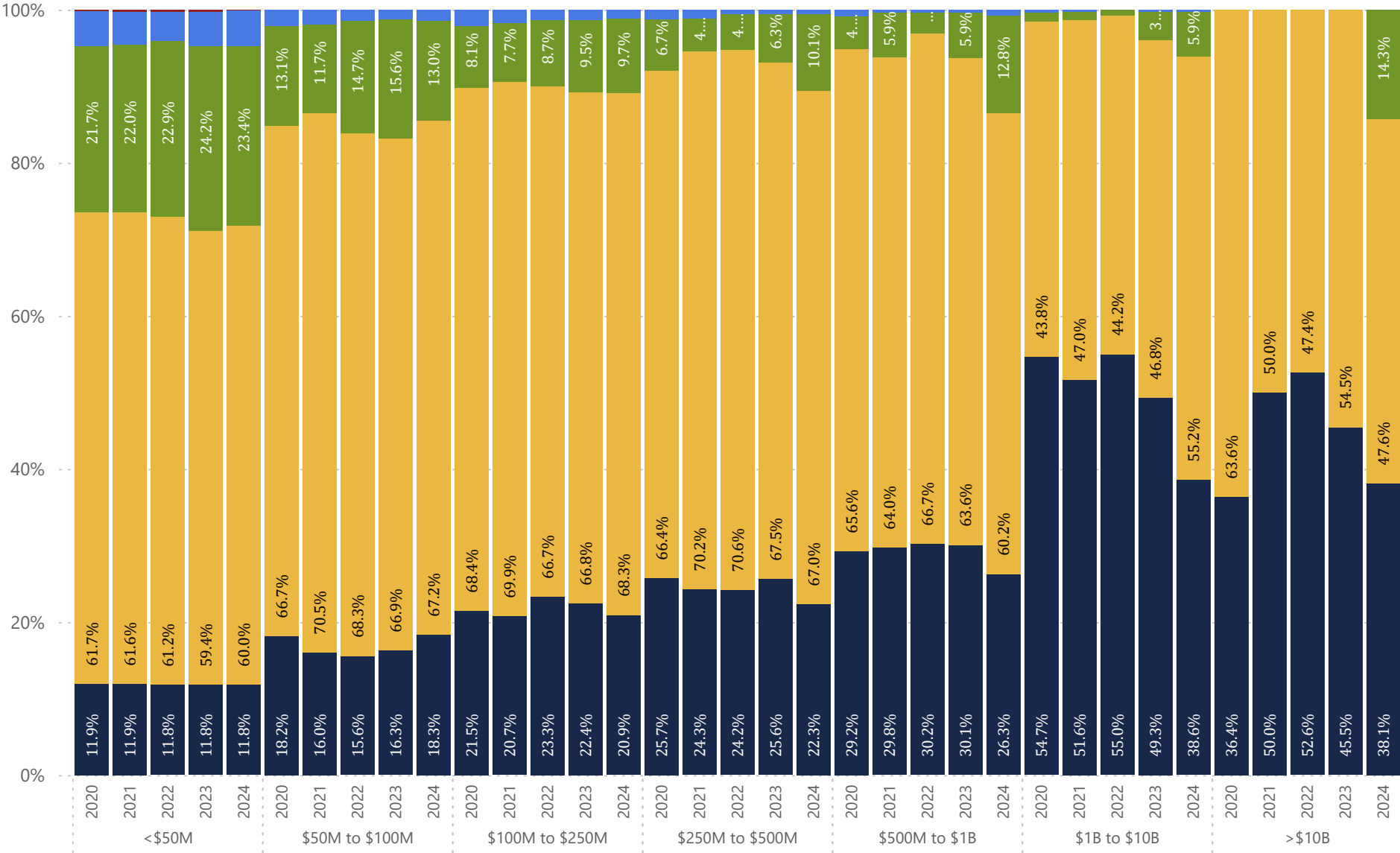




CAMELS (continued)

Proportion of Credit Unions, by Asset Size & CAMELS Ratings)

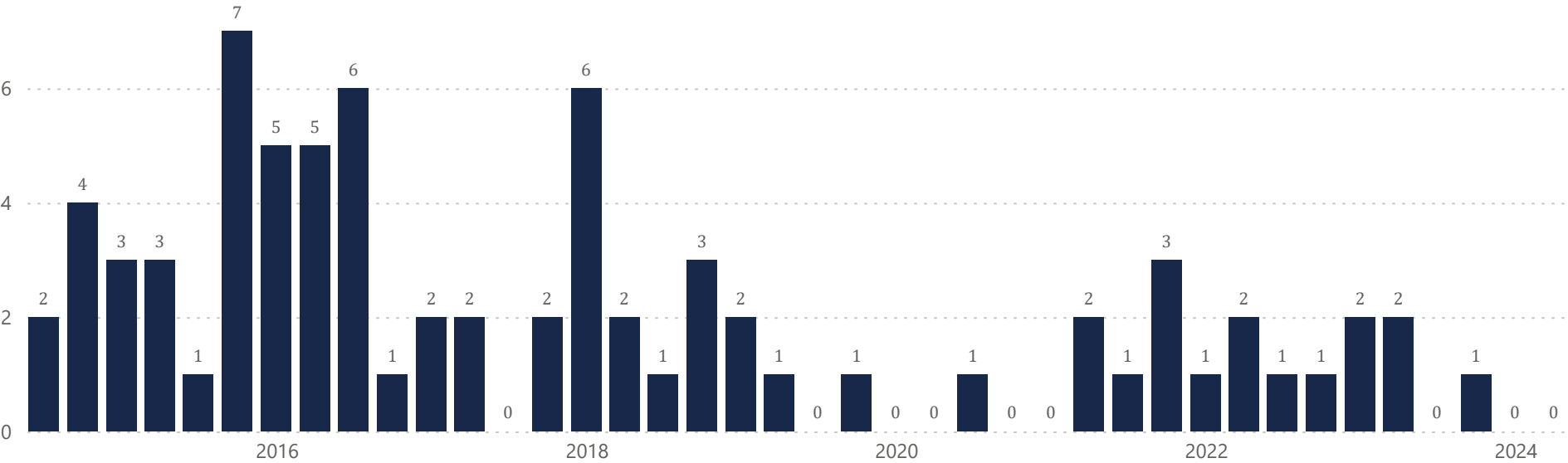
CAMELS 1 2 3 4 5





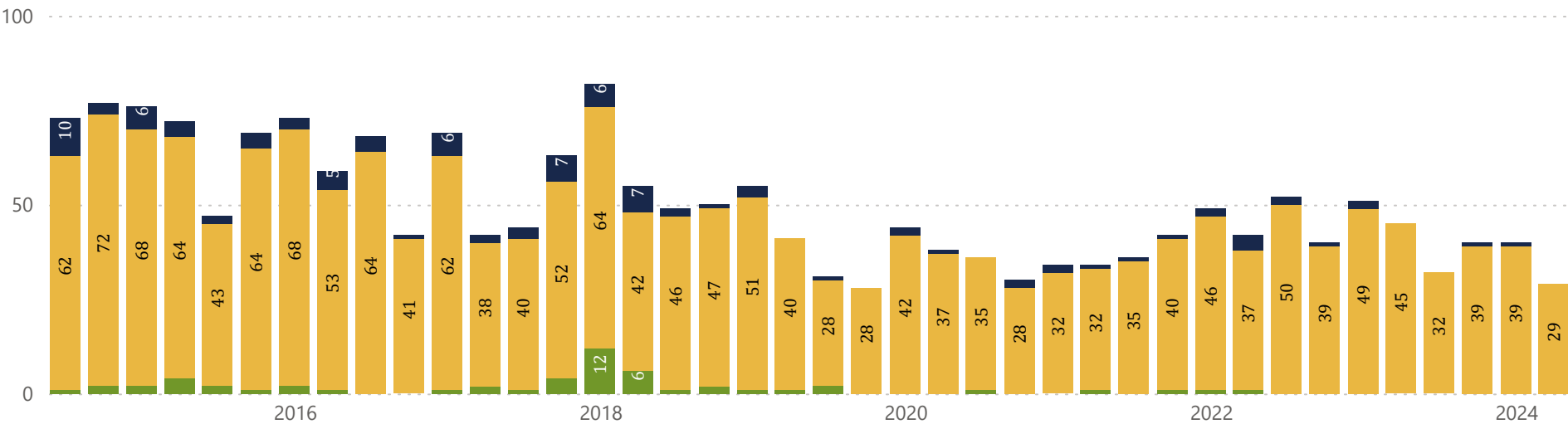
Failure and Merger Trends

Number of Failed Credit Unions by Quarter



Total Number of Mergers, Liquidations and Purchase & Assumptions by Quarter (Includes Failures Noted Above)

● Liquidation ● Merger ● Purchase





## Summary of Trends by Asset Group

	<\$50M	\$50M to \$100M	\$100M to \$250M	\$250M to \$500M	\$500M to \$1B	\$1B to \$10B	>\$10B
Number of FICUs	2,164	622	693	376	274	422	21
Total Loans	\$36,908M	\$45,021M	\$110,460M	\$135,097M	\$198,682M	\$1,204,438M	\$576,770M
Average Assets / FICU	\$17,055,551	\$72,381,102	\$159,394,520	\$359,301,095	\$725,116,983	\$2,854,119,352	\$27,465,241,676
Net Worth Ratio	13.6%	12.5%	11.6%	10.9%	10.7%	10.6%	10.0%
Average Net Worth Ratio (non-\$ wtd)	15.9%	12.6%	11.7%	11.0%	10.8%	10.9%	10.1%
Return on Average Assets	0.6%	0.6%	0.6%	0.6%	0.5%	0.7%	0.7%
Net Interest Income to Average Assets	3.6%	3.3%	3.3%	3.1%	3.0%	2.8%	3.3%
Fee & Other Inc to Average Assets	0.8%	1.0%	1.1%	1.2%	1.2%	1.0%	0.9%
Non-Interest Expense to Average Assets	3.5%	3.6%	3.6%	3.5%	3.4%	2.9%	2.6%
Provision to Average Assets	0.3%	0.3%	0.3%	0.3%	0.4%	0.5%	1.0%
Loan to Share	60.8%	64.2%	71.1%	76.1%	80.7%	85.1%	85.5%
Delinquency to Loans	1.0%	0.8%	0.7%	0.6%	0.7%	0.6%	1.2%
Real Estate Delinquency Rate	0.7%	0.5%	0.5%	0.4%	0.4%	0.3%	0.8%
Commercial/MBL Delinquency Rate	1.9%	2.3%	0.7%	0.5%	0.6%	0.6%	1.8%
Net Charge Offs to Average Loans	0.4%	0.5%	0.4%	0.5%	0.6%	0.6%	1.4%
Net Long Term Assets / Assets	18.2%	26.5%	30.3%	33.8%	36.3%	36.4%	38.4%
Cash + Short Term Investment to Assets	25.6%	21.2%	17.1%	14.5%	13.2%	13.4%	12.4%
Borrowings to Shares & Net Worth	0.2%	0.5%	1.5%	3.0%	4.6%	6.7%	7.6%



## Summary of Trends by CU Type

	FCU	FISCU	Total
Number of FICUs Reporting	2,862	1,710	<b>4,572</b>
Total Assets	\$1,158,938,079,847	\$1,148,439,287,966	<b>\$2,307,377,367,813</b>
Total Loans	\$803,900,454,245	\$797,081,449,198	<b>\$1,600,981,903,443</b>
Total Shares	\$975,827,355,431	\$958,507,099,736	<b>\$1,934,334,455,167</b>
Delinquency Amount	\$7,089,674,321	\$5,325,696,234	<b>\$12,415,370,555</b>
% of FICU	62.6%	37.4%	<b>100.0%</b>
% of FICU Assets	50.2%	49.8%	<b>100.0%</b>
% of FICU Loans	50.2%	49.8%	<b>100.0%</b>
% of FICU Delinquency	57.1%	42.9%	<b>100.0%</b>
Net Worth to Total Assets	10.7%	10.5%	<b>10.6%</b>
Delinquency to Loans	0.9%	0.7%	<b>0.8%</b>
Net Charge Offs to Average Loans	1.0%	0.6%	<b>0.8%</b>
Gross Income to Average Assets	6.1%	5.7%	<b>5.9%</b>
Cost of Funds to Average Assets	1.8%	1.9%	<b>1.8%</b>
Provision to Average Assets	0.7%	0.4%	<b>0.6%</b>
Non-Interest Expense to Average Assets	3.0%	2.9%	<b>3.0%</b>
Return on Average Assets	0.7%	0.6%	<b>0.7%</b>
Net Long Term Assets / Assets	36.3%	35.7%	<b>36.0%</b>
Loan to Share	82.4%	83.2%	<b>82.8%</b>
Share Growth	3.0%	1.8%	<b>2.4%</b>
Loan Growth	5.4%	3.9%	<b>4.6%</b>
Asset Growth	4.4%	4.3%	<b>4.4%</b>