### As of: Wednesday, April 07, 2010

#### FINANCIAL PERFORMANCE REPORT (FPR) RATIOS FOR FEDERALLY INSURED CREDIT UNIONS As of March 31, 2010

#### AC=APPLICABLE CYCLE PYE=PREVIOUS YEAR END

#### **CAPITAL ADEQUACY**:

NET WORTH / TOTAL ASSETS Prior to December 2000:	N/A		
December 2000 and forward:	<u>997</u> 010	Х	100
Truncated:	To two decimal places (6.999	%)	
NET WORTH / TOTAL ASSETS - Prior to December 2000:	- Including Optional Total As N/A	ssets Election (i	f used)
December 2000 and forward:	If (010A or 010B or 010C)	>0 then	
	<u>997</u> (010A+010B+010C)	Х	100
	Else,		
	<u>997</u> 010	Х	100
Truncated:	To two decimal places (6.99	%)	
TOTAL DELINQUENT LOANS / Prior to December 2000:	NET WORTH N/A		
December 2000 and forward:	041B (997)	X	100

#### SOLVENCY EVALUATION (ESTIMATED)

( <u>010-(8</u>	8 <u>60C-925)-825-668-820A)</u> 018	Х	100
CLASSIFIED ASSETS (EST Prior to December 2000:	.) / NET WORTH N/A		
December 2000 and forward:	<u>(719+668)</u> (997)	Х	100
ASSET QUALITY:			
DELINQUENT LOANS / TO	DTAL LOANS		
	<u>041B</u> 025B	Х	100
NET CHARGE-OFFS / AVE	RAGE LOANS		
	(550-551) (025B (AC) + 025B(PYE))/2	Х	100
Annualized:	X 12 / MONTH (CYCLE_DATE)	)	
FAIR (MARKET) VALUE H	ITM INVESTMENT / BOOK VA	LUE HTM	INVESTMENTS
	801		

796E X 100

ACCUMULATED UNREAL IZED GAIN/LOSS ON AVAILABLE FOR SALE INVESTMENTS / COST OF AVAILABLE FOR SALE INVESTMENTS

DELINQUENT LOANS / ASSETS

$$\frac{41B}{010} X 100$$

#### **RETURN ON AVERAGE ASSETS**

## $\frac{661A}{(010(AC) + 010(PYE))/2} X 100$

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### RETURN ON AVERAGE ASSETS BEFORE NCUSIF STABILIZATION INCOME/EXPENSE

For 3/31/09 to 6/30/09

 $\frac{660A}{(010(AC) + 010(PYE))/2} X 100$ 

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

For 09/30/09 and forward:

 $\frac{660A-440A}{(010(AC)+010(PYE))/2} X 100$ 

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### GROSS INCOME / AVERAGE ASSETS

 $\frac{(115+131+659)}{(010(AC)+010(PYE))/2}$  X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

YIELD ON AVERAGE LOANS

 $\frac{110-119}{(025B(AC) + 025B(PYE))/2} X 100$ 

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### YIELD ON AVERAGE INVESTMENTS

Prior to June 2006:

 $\frac{(120+124)}{(799(AC) + 799(PYE))/2} X 100$ 

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

For June 2006 forward: (120+124)(799I(AC) + 730B(AC) + 730C(AC) + 799I(PYE) + 730B(PYE) + 730C(PYE))/2

X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### FEE AND OTHER OPERATING INCOME / AVERAGE ASSETS

(131+659)	
(010(AC)+010(PYE))/2	X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

COST OF FUNDS / AVERAGE ASSETS

(340+380+381)	
(010(AC)+010(PYE))/2	X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET MARGIN / AVERAGE ASSETS

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

OPERATING EXPENSES / AVERAGE ASSETS Prior to 3/31/09:

> 671 (010(AC) +010(PYE))/2

X 100

X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

For 3/31/09 and forward:

671+311 (010(AC) +010(PYE))/2

Annualized: X 12 / MONTH (CYCLE\_DATE)

#### PROVISION FOR LOAN & LEASE LOSSES / AVERAGE ASSETS

$$\frac{300}{(010(AC) + 010(PYE))/2}$$
 X 100

Annualized: X 12 / MONTH (CYCLE\_DATE)

NET INTEREST MARGIN / AVERAGE ASSETS

$$\frac{(115-350)}{(010(AC) + 010(PYE))/2} X 100$$

#### Annualized: X 12 / MONTH (CYCLE\_DATE)

OPERATING EXPENSES / GRO Prior to 3/31/09:	SS INCOME		
For 3/31/09 and forward:	671 (115+131+659)		X 100
	671+311 (115+131+659)		X 100
Prior to 3/31/04:	ORECLOSED AND REPOSSESSI +008+798)	ED ASSETS / TOT	TAL ASSETS
	010	X 100	
For $3/31/04$ Forward:	+008+798A)		
	010	X 100	
For 03/31/08 Forward:(007	+008+798A+980)		
	010	X 100	

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

For 3/31/09 and forward:

(671+311-131)	_
(010(AC)+010(PYE))/2	X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### ASSET/LIABILITY MANAGEMENT:

## NET LONG-TERM ASSETS / TOTAL ASSETS Prior to 3/31/04: (703+386-712+042+387+799C+799D+007+008-718+794) 010 X 100 3/31/04: (703+386-712+400A+400B-814-814A+799C+799D+007+008-718+794) 010 X 100 For 06/30/04 Forward: (703+386-712+400A+400B-814-814A+799C+799D+007+008-718A+794) X 100 010 For 03/31/05 Forward: (703+386-712+400A+400B-814-814A+799C1+799C2+799D+007+008-718A+794) 010 X 100 For 03/31/09 Forward: (703+386-712+400A+400B-814-814A-814A1+799C1+799C2+799D+007+008-718A+794) X 100 010

#### REGULAR SHARES / TOTAL SHARES & BORROWINGS

	<u>657</u> (018+860C-781)	X 100
TOTAL LOANS / TOTAL S	SHARES	
	<u>025B</u> 018	X 100
TOTAL LOANS / TOTAL	ASSETS	
	<u>025B</u> 010	X 100
CASH AND SHORT-TERM	I INVESTMENTS / TOTAL ASSETS	
Prior to June 2006:		
June 2006 and forwa	<u>730A+799A</u> 010	X 100
	<u>+ 730 B + 730C + 799A1</u> 010	X 100
TOTAL SHARES, DEPOS	TS, AND BORROWINGS / EARNING A	SSETS
Prior to June 2006:	<u>(018+860C-781)</u> (025B+799-781)	X 100
For June 2006 and forward:	<u>(018+860C-781)</u> (025B+799I+730B+730C-781)	X 100

### REGULAR SHARES AND SHARE DRAFTS / TOTAL SHARES AND BORROWINGS

(902 + 657)	
(018 + 860C - 781)	X 100

## BORROWINGS / TOTAL SHARES & NET WORTH

Prior to December 2000:	N/A
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December 2000 and forward:

(860C-781)	
(018+997)	X 100

#### **PRODUCTIVITY:**

#### MEMBERS / POTENTIAL MEMBERS

<u>083</u>	
084	X 100

#### BORROWERS / MEMBERS

<u>025A</u>	
083	X 100

#### MEMBERS / FULL-TIME EMPLOYEES

 $\frac{083}{(564A + (564B/2))}$ 

AVERAGE SHARES PER MEMBER

<u>018</u> 083

#### AVERAGE LOAN BALANCE

025B 025A SALARY & BENEFITS / FULL-TIME EMPLOYEE

> <u>210</u> (564A + (564B/2))

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### **OTHER RATIOS:**

NET WORTH GROWTH Prior to 2001:

## ((658(AC)+668(AC)+925(AC)+931(AC)+940(AC)+602(AC))-(658(PYE)+668(PYE)+925(PYE)+931(PYE)+940(PYE))) ABS(658(PYE)+668(PYE)+925(PYE)+931(PYE)+940(PYE)) X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

March 2001 & forward:

( <u>997(AC) -997 (PYE)</u> )	
ABS (997(PYE)	X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### MARKET (SHARE) GROWTH

( <u>018(AC)-018(PYE))</u>	
018(PYE)	X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

LOAN GROWTH

( <u>025B(AC)-025B(PYE))</u>	
025B(PYE)	X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

ASSET GROWTH

(<u>010(AC)-010(PYE))</u> 010(PYE) X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

INVESTMENT GROWTH Prior to June 2006:

(799(AC)-781(AC))-	
(799(PYE)-781(PYE))	
799(PYE)-781(PYE)	

X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

June 2006 and forward:

#### <u>((799I(AC)+730B(AC)+730C(AC)-781(AC)) – (799I(PYE)+730B(PYE)+730C(PYE)-781(PYE)))</u> (799I(PYE)+730B(PYE)+730C(PYE)-781(PYE))

X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

MEMBERSHIP GROWTH

<u>083(AC) -083(PYE)</u> X 100 083PYE

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

## SUPPLEMENTAL RATIOS

#### **OTHER DELINQUENCY RATIOS**

CREDIT CARDS DELINQUENT > 2 MONTHS / TOTAL CREDIT CARD LOANS

	045B 396	X 100
ALL OTHER LOANS DELIN		ALL OTHER LOANS
Prior to June 2006:	IQUENT > 2 MONTHS / TOTAL N/A	ALL OTHER LOANS
June 2006 and forward:		
	041C	
	397 +385 + 370 + 698	X 100
LEASES RECEIVABLE DEI	LINQUENT > 2 MONTHS / TOTA	L LEASES RECEIVABLE
Prior to June 2006:	N/A	
June 2006 and forward:		
	041D	X 100
	002	

#### MODIFIED CONSUMER LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIDED CONSUMER LOANS NOT SECURED BY REAL ESTATE Prior to March 2010: N/A

March 2010 and forward:

	<u>041R</u> 1001D	X 100
INDIRECT LOANS DELIN Prior to June 2006:	QUENT > 2 MONTHS / INDIRECT N/A	LOANS
June 2006 and forward:	<u>_041E</u> 618A	X 100
PARTICIPATION LOANS Prior to June 2006:	DELINQUENT > 2 MONTHS / PAP N/A	RTICIPATION LOANS
June 2006 and forward:	041F	¥ 100
March 2009 and forward:	619 <u>041F</u> 619 B+691E	X 100 X 100
BUSINESS LOANS DELIN Prior to 2004:	NQUENT > 1 MONTH / TOTAL BU	
	<u>(125E + 126E)</u> 400	X 100
From March 2004 to March	2006:	
	<u>126E</u> (400A+400B-814-814A)	X 100
June 2006 and forward:	<u>(020G+020H+041G+041H)</u> (400A+400B-814-814A)	X 100
March 2009 and forward:		
<u>(020</u>	G+020H+020P+041G+041H+041P)	V 100

(400A+400B-814-814A-814A1) X 100

#### BUSINESS LOANS DELINQUENT > 2 MONTHS / TOTAL BUSINESS LOANS Prior to 2004:

From March 2004 to March 2006:

<u>(126B+126C+126D)</u> (400A+400B-814-814A) X 100

June 2006 and forward:

( <u>041G+041H)</u>	
(400A+400B-814-814A)	X 100

March 2009 and forward:

 $\frac{(041G+041H+041P)}{(400A+400B-814-814A-814A1)}$  X 100

MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE Prior to March 2010: N/A

March 2010 and forward:

<u>041S</u> 1001E X100

#### **REAL ESTATE LOAN DELINQUENCY**

FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS Prior to June 2006:

$$\frac{(752 + 753 + 754)}{(704A + 704B + 704C + 704D + 704E)} X 100$$

June 2006 and forward:

#### <u>713A</u> (704A + 704B + 704C + 704D + 704E) X 100

FIRST MORTGAGE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE ADJUSTABLE RATE LOANS Prior to June 2006:

$$\frac{(772 + 773 + 774)}{(705A + 705B + 704D)}$$
 X 100

June 2006 and forward:

$$\frac{714A}{(705A + 705B + 704D)}$$
 X 100

OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS Prior to June 2006:

(756 + 757 + 758)	
(706 + 708B)	X 100

June 2006 and forward:

715A	_
(706 + 708B)	X 100

## OTHER REAL ESTATE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / OTHER REAL ESTATE ADJUSTABLE RATE LOANS Prior to June 2006:

(776 + 777 + 778)	
(707 + 708 + 709)	X 100

June 2006 and forward:

716A	_
(707 + 708 + 709)	X 100

X 100

March 2008 and forward:	716A
	(707 + 708)

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOAN DELINQUENCY / TOTAL INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS Prior to March 2007: N/A

March 2007 and forward:

041I	_	
704C1		X 100

MODIFIED REAL ESTATE LOANS DELINQUENT > 2 MO / TOTAL MODIFIED RE LOANS September 2008 and forward:

(041J + 041K)	
(1001A + 1001 B)	X 100

MODIFIED REAL ESTATE LOANS ALSO MBL DELINQUENT > 2 MO / MODIFIED RE LOANS ALSO MBL MBL September 2008 and forward:

(041L)

(1001C)	X 100
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TOTAL REAL ESTATE LOANS DELINQUENT > 1 MONTH / TOTAL REAL ESTATE LOANS Prior to June 2006:

<u>(713+714+715+716)</u> 710 X 100

June 2006 and forward:

TOTAL REAL ESTATE LOANS DELINQUENT > 2 MONTHS / TOTAL REAL ESTATE LOANS Prior to June 2006:

June 2006 and forward:

<u>(713A+714A+715A+716A)</u> 710 X 100

#### MISCELLANEOUS LOAN LOSS RATIOS

#### CHARGE OFFS DUE TO BANKRUPTCY (YTD) / TOTAL CHARGE OFFS (YTD)

<u>682</u> 550 X 100

NET CHARGE OFFS - CREDIT CARDS / AVERAGE CREDIT CARDS Prior to March 2004: N/A

March 2004 and forward:

<u>680 - 681</u> ((396(AC) + 396(PYE))/2 X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS – ALL OTHER LOANS / AVERAGE ALL OTHER LOANS Prior to June 2006: N/A

June 2006 and forward:

550C - 551C

((397(PYE) + 397(AC) + 385(PYE) + 385(AC) + 370(PYE) + 370(AC) + 698(PYE) + 698(AC)) / 2

X 100

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### NET CHARGE OFFS - TOTAL REAL ESTATE LOANS / AVERAGE TOTAL REAL ESTATE LOANS

<u>549 +548 - 608 - 607</u> (710(PYE) + 710(AC)) / 2 X 100

**Annualized:** X 12 / MONTH (CYCLE DATE)

#### NET CHARGE OFFS - FIRST MORTGAGE LOANS / AVERAGE FIRST MORTGAGE LOANS

 $\frac{548 - 607}{(703(PYE) + 703(AC))/2} X 100$ 

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS - OTHER REAL ESTATE LOANS / AVERAGE OTHER REAL ESTATE LOANS

 $\frac{549 - 608}{(386(PYE) + 386(AC))/2} X 100$ Annualized: X 12 / MONTH (CYCLE DATE)

## NET CHARGE OFFS – INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS / AVERAGE INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS

March 2008 and forward:

<u>550I-551I</u> (704C1(PYE) + 704C1(AC)) /2 X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS – LEASES RECEIVABLE / AVERAGE LEASES RECEIVABLE Prior to June 2006: N/A

June 2006 and forward:

## $\frac{550D-551D}{((002(PYE) + 002(AC)) / 2} X 100$

#### **Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS – INDIRECT LOANS / AVERAGE INDIRECT LOANS Prior to June 2006: N/A

June 2006 and forward:

<u>550E - 551E</u> ((618A(PYE) + 618A(AC)) / 2 X 100

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### NET CHARGE OFFS – PARTICIPATION LOANS / AVERAGE PARTICIPATION LOANS Prior to June 2006: N/A

June 2006 and forward:

$$\frac{550F - 551F}{((619(PYE) + 619(AC)) / 2} X 100$$

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

March 2009 and forward:

$$\frac{550F - 551F}{((619(PYE) + 619B(AC) + 691E(AC))/2} X 100$$

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

March 2010 and forward:

$$\frac{550F - 551F}{((619B(PYE) + 619B(AC) + 691E(PYE) + 691E(AC)) / 2} X 100$$

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

NET CHARGE OFFS – BUSINESS LOANS / AVERAGE BUSINESS LOANS Prior to March 2004: N/A

From March 2004 to March 2006:

133 – 135

((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) / 2) X 100

June 2006 and forward:

 $\frac{550G + 550H - 551G - 551H}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC)) / 2) X 100 }$ 

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

March 2009 and forward:

 $\frac{550G + 550H + 550P - 551G - 551H - 551P}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) - 814A1 (AC) / 2) X 100}$ 

**Annualized:** X 12 / MONTH (CYCLE\_DATE)

#### SPECIALIZED LENDING RATIOS

INDIRECT LOANS OUTSTANDING / TOTAL LOANS Prior to March 2004: N/A

March 2004 and forward:

<u>618A</u> 025B X 100

PARTICIPATION LOANS OUTSTANDING / TOTAL LOANS Prior to March 2003: N/A

March 2003 and forward:

<u>619</u> 025B X 100

March 2009 and forward:

<u>619B + 691E</u>	
025B	X 100

Prior to March 2003:

N/A

March 2003 and forward:

	<u>690</u> 031B	X 100
PARTICIPATION LOANS Prior to March 2003:	SOLD YTD / TOTAL ASSETS N/A	
March 2003 and forward:		
	<u> </u>	X 100
Annualized:	X 12 / MONTH (CYCLE_DATE)	
	S (NMBLB) LESS UNFUNDED COMM	IITMENTS/ ASSETS
Prior to March 2004:	$\frac{400}{010}$	X 100
March 2004 and forward:		
	<u>(400A+400B-814-814A)</u> 010	X 100
March 2009 and forward:		
	<u>(400A+400B-814-814A-814A1)</u> 010	X 100
LOANS PURCHASED FRO LOANS GRANTED YTD	OM OTHER FINANCIAL INSTITUTION	NS YTD /
	615	
	031B	X 100
REAL ESTATE LENDING	G RATIOS	
TOTAL FIXED RATE REA Prior to March 2004:	AL ESTATE LOANS / TOTAL ASSETS	
	$\frac{704 + 706 + 709}{010}$	X 100
March 2004 and forward:	010	A 100
<u>704A+704B+704C+704E+706+708B+709</u>		
	010	X 100

March 2008 and forward:

<u>704A+704B+704C+704E+706+708B</u> 010 X 100

# TOTAL FIXED RATE REAL ESTATE LOANS / TOTAL LOANS Prior to March 2004:

March 2004 and forward:

March 2008 and forward:

TOTAL FIXED RATE REAL ESTATE LOANS GRANTED YTD / TOTAL LOANS GRANTED YTD Prior to March 2004:

March 2004 and forward:

<u>720A+720B+720C+720E+722+724B+725</u> 031B X 100

March 2008 and forward:

FIRST MORTGAGE REAL ESTATE LOANS SOLD YTD / FIRST MORTGAGE REAL ESTATE LOANS GRANTED YTD Prior to March 2004:

Prior to March 2004:

.

March 2004 and forward:

736	
720A+720B+720C+720D+720E+721A+721B	X 100

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGES / TOTAL ASSETS Prior to March 2007: N/A

March 2007 and forward:

<u>704C1</u> 010

X 100

INTEREST ONLY AND PA Prior to March 2007: March 2007 and forward	YMENT OPTION FIRST MORTGAGES / N/A	NET WORTH	
	704C1		
MISCELLANEOUS RATI	997 OS	X 100	
MORTGAGE SERVICING	RIGHTS / NET WORTH		
Prior to March 2003:	N/A		
March 2003 and forward:			
	<u>779</u> 997	X 100	
		11 100	
UNUSED COMMITMENTS / CASH & SHORT TERM INVESTMENTS			
Prior to March 2005:	<u>814+814A+811+812+813+815+816</u>	V 100	
	730A+799A	X 100	
March 2005 to March 2006:	814+814A+811+812+813+815+816+822		
	730A+799A	X 100	
June 2006 and forward:			
	<u>814+814A+811+812+813+815+816+822</u> 730A+730B+730C+799A1	X 100	
	15011 150D 150C 1799111	11 100	
March 2009 and forward:	<u>814+814A+814A1+811+811A+812+813+8</u> 730A+730B+730C+799A1	315+816+822	X 100
	75011+750D+750C+759111		11100

December 2009 and forward:

March 2010 and forward: