FINANCIAL PERFORMANCE REPORT (FPR) RATIOS FOR FEDERALLY INSURED CREDIT UNIONS As of March 31, 2012

AC=APPLICABLE CYCLE PYE=PREVIOUS YEAR END

CAPITAL ADEQUACY:

NET WORTH / TOTAL ASSETS Prior to 12/31/00: N/A

For 12/31/00 and forward:

<u>997</u> x 100 010

Truncated:	To two	decimal	places ((6.99%))
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NET WORTH / TOTAL ASSETS – Including Optional Total Assets Election (if used) Prior to 12/31/00: N/A

For 12/31/00 and forward:

If (010A or 010B or 010C) >0 then

<u>997</u> x100 (010A+010B+010C)

Else,

<u>997</u> x 100 010

Truncated: To two decimal places (6.99%)

TOTAL DELINQUENT LOANS / NET WORTH Prior to 12/31/00: N/A

For 12/31/00 and forward:

<u>041B</u> x100 997

SOLVENCY EVALUATION (ESTIMATED)

For 12/31/00 to 09/30/11:

(<u>010-(860C-925)-825-668-820A)</u> x 100 018

For 12/31/11 and forward:

(<u>010-(860C-925A)-825-668-820A)</u> x 100 018

CLASSIFIED ASSETS (EST.) / NET WORTH Prior to 12/31/00: N/A

For 12/31/00 and forward:

<u>(719+668)</u> x100 997

ASSET QUALITY:

DELINQUENT LOANS / TOTAL LOANS

<u>041B</u> x 100 025B

NET CHARGE-OFFS / AVERAGE LOANS

(550-551) x 100 (025B (AC) + 025B(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

FAIR (MARKET) VALUE HTM INVESTMENT / BOOK VALUE HTM INVESTMENTS

<u>801</u> x 100 796E

ACCUMULATED UNREALIZED GAIN/LOSS ON AVAILABLE FOR SALE INVESTMENTS / COST OF AVAILABLE FOR SALE INVESTMENTS

 $\frac{945}{(797E - 945)}$ x100

DELINQUENT LOANS / ASSETS

 $\frac{41B}{010}$ x 100

EARNINGS:

RETURN ON AVERAGE ASSETS

 $\frac{661A}{(010(AC) + 010(PYE))/2} \quad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

RETURN ON AVERAGE ASSETS BEFORE STABILIZATION INCOME/EXPENSE For 3/31/09 to 6/30/09 and 12/31/10 forward:

<u>660A</u> x 100 (010(AC) + 010(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

For 09/30/09 to 09/30/10 forward:

 $\frac{(660A-440A)}{(010(AC)+010(PYE))/2} \quad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

GROSS INCOME / AVERAGE ASSETS

 $\frac{(115+131+659)}{(010(AC)+010(PYE))/2} \quad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

YIELD ON AVERAGE LOANS

 $\frac{(110-119)}{(025B(AC) + 025B(PYE))/2} \ge 100$

Prior to 6/30/06:

$$\frac{(120+124)}{(799(AC) + 799(PYE))/2} \quad x \ 100$$

Annualized: x 12 / MONTH (CYCLE_DATE)

For 6/30/06 forward:

(120+124) x 100 799I(AC) + 730B(AC) + 730C(AC) + 799I(PYE) + 730B(PYE) + 730C(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

FEE AND OTHER OPERATING INCOME / AVERAGE ASSETS

 $\frac{(131+659)}{(010(AC)+010(PYE))/2} \times 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

COST OF FUNDS / AVERAGE ASSETS

 $\frac{(340+380+381)}{(010(AC)+010(PYE))/2} \times 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

NET MARGIN / AVERAGE ASSETS

 $\frac{115+131+659) - (350))}{(010(AC)+010(PYE))/2}$ x 100

OPERATING EXPENSES / AVERAGE ASSETS Prior to 3/31/09:

<u>671</u> x 100 (010(AC) +010(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

For 3/31/09 to 09/30/10:

<u>(671+311)</u> x 100 (010(AC) +010(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

For 12/31/10:

<u>671</u> x 100 (010(AC) +010(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

PROVISION FOR LOAN & LEASE LOSSES / AVERAGE ASSETS

<u>300</u> x 100 (010(AC) + 010(PYE))/2

Annualized: x 12 / MONTH (CYCLE_DATE)

NET INTEREST MARGIN / AVERAGE ASSETS

 $\frac{(115-350)}{(010(AC) + 010(PYE))/2} \quad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

OPERATING EXPENSES / GROSS INCOME Prior to 3/31/09:

 $\frac{671}{(115+131+659)}$ x 100

For 3/31/09 to 09/30/10:

$$\frac{(671+311)}{(115+131+659)}$$
 x 100

For 12/31/10 and forward:

$$\frac{671}{(115+131+659)}$$
 x 100

FIXED ASSETS INCLUDING FORECLOSED AND REPOSSESSED ASSETS / TOTAL ASSETS Prior to 3/31/04:

<u>(007+008+798)</u> 010	x 100		
<u>(007+008+798A)</u> 010	x 100		
<u>(007+008+798A+980)</u> 010	x 100		
RAGE ASSETS			
(671-131) (010(AC)+010(PYE))/2	x 100		
Annualized: x 12 / MONTH (CYCLE_DATE)			
	$\frac{(007+008+798A)}{010}$ $\frac{(007+008+798A+980)}{010}$ RAGE ASSETS $\frac{(671-131)}{(010(AC)+010(PYE))/2}$		

 $\frac{(671+311-131)}{010(AC)+010(PYE))/2} \quad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

For 12/31/10 and forward:

(671-131) x 100 (010(AC)+010(PYE))/2

ASSET/LIABILITY MANAGEMENT:

NET LONG-TERM ASSETS / TOTAL ASSETS Prior to 3/31/04:

<u>(703+386-712+042+387+799C+799D+007+008-718+794)</u> x 100 010

For 3/31/04:

<u>(703+386-712+400A+400B-814-814A+799C+799D+007+008-718+794)</u> x 100 010

For 06/30/04 to 12/31/04:

For 03/31/05 to 12/31/08:

<u>(703+386-712+400A+400B-814-814A+799C1+799C2+799D+007+008-718A+794)</u> x 100 010

For 03/31/09 to 12/31/10:

<u>(703+386-712+400A+400B-814-814A-814A1+799C1+799C2+799D+007+008-718A+794)</u> x 100 010

For 03/31/11 and forward:

<u>(703+386-712+400T-814E+799C1+799C2+799D+007+008-718A+794)</u> x 100 010

REGULAR SHARES / TOTAL SHARES & BORROWINGS

<u>657</u> x 100 (018+860C-781)

TOTAL LOANS / TOTAL SHARES

 $\frac{025B}{018}$ x 100

TOTAL LOANS / TOTAL ASSETS

CASH AND SHORT-TERM INVESTMENTS / TOTAL ASSETS Prior to 6/30/06:

<u>(730A+799A)</u> x 100 010

For 6/30/06 and forward:

TOTAL SHARES, DEPOSITS, AND BORROWINGS / EARNING ASSETS Prior to 6/30/06:

 $\frac{(018+860C-781)}{(025B+799-781)}$ x 100

For 6/30/06 and forward:

$$\frac{(018+860C-781)}{(025B+799I+730B+730C-781)}$$
 x 100

REGULAR SHARES AND SHARE DRAFTS / TOTAL SHARES AND BORROWINGS

 $\frac{(902+657)}{(018+860C-781)} \qquad x \ 100$

BORROWINGS / TOTAL SHARES & NET WORTH Prior to 12/31/00: N/A

For 12/31/00 and forward:

SUPERVISORY INTEREST RATE RISK THRESHOLD / NET WORTH

For 12/31/05 and forward:	(703 + 799C2 + 799D)
	(997)

PRODUCTIVITY:

MEMBERS / POTENTIAL MEMBERS

083	x 100
084	

BORROWERS / MEMBERS

<u>025A</u>	x 100
083	

MEMBERS / FULL-TIME EMPLOYEES

 $\frac{083}{(564A + (564B/2))} \qquad x \ 100$

AVERAGE SHARES PER MEMBER

018 083

AVERAGE LOAN BALANCE

<u>025B</u> 025A

SALARY & BENEFITS / FULL-TIME EMPLOYEE

210 (564A + (564B/2))

Annualized: x 12 / MONTH (CYCLE_DATE)

OTHER RATIOS:

NET WORTH GROWTH Prior to 3/31/01:

Annualized: x 12 / MONTH (CYCLE_DATE)

For 3/31/01 and forward:

(<u>997(AC) -997 (PYE))</u> x 100 ABS (997(PYE)

Annualized: x 12 / MONTH (CYCLE_DATE)

MARKET (SHARE) GROWTH

(<u>018(AC)-018(PYE))</u> x 100 018(PYE)

Annualized: x 12 / MONTH (CYCLE_DATE)

LOAN GROWTH

(<u>025B(AC)-025B(PYE)</u>) x 100 025B(PYE)

Annualized: x 12 / MONTH (CYCLE_DATE)

ASSET GROWTH

 $\frac{(010(AC)-010(PYE))}{010(PYE)}$ x 100

INVESTMENT GROWTH Prior to 6/30/06:

(799(AC)-781(AC)) -<u>(799(PYE)-781(PYE))</u> x 100 799(PYE)-781(PYE)

Annualized: x 12 / MONTH (CYCLE_DATE)

For 6/30/06 and forward:

((799I(AC)+730B(AC)+730C(AC)-781(AC)) – (799I(PYE)+730B(PYE)+730C(PYE)-781(PYE))) x 100 (799I(PYE)+730B(PYE)+730C(PYE)-781(PYE))

Annualized: x 12 / MONTH (CYCLE_DATE)

MEMBERSHIP GROWTH

<u>083(AC) -083(PYE)</u> x 100 083PYE

Annualized: X 12 / MONTH (CYCLE_DATE)

SUPPLEMENTAL RATIOS

OTHER DELINQUENCY RATIOS

CREDIT CARDS DELINQUENT > 2 MONTHS / TOTAL CREDIT CARD LOANS

<u>045B</u> x 100 396

ALL OTHER LOANS DELINQUENT > 2 MONTHS / TOTAL ALL OTHER LOANS Prior to 6/30/06: N/A

For 6/30/06 to 09/30/10:

$$\frac{041C}{397 + 385 + 370 + 698}$$
 x 100

For 12/31/10:

 $\frac{041C + 130B}{397 + 397A + 385 + 370 + 698}$ x 100

For 03/31/11 and forward:

 $\frac{041C + 130B + 041T}{397 + 397A + 385 + 370 + 698 + 698A}$ x 100

LEASES RECEIVABLE DELINQUENT > 2 MONTHS / TOTAL LEASES RECEIVABLE Prior to 6/30/06: N/A

For 6/30/06 and forward:

 $\frac{041D}{002}$ x 100

MODIFIED CONSUMER LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIDED CONSUMER LOANS NOT SECURED BY REAL ESTATE Prior to 3/31/10: N/A

For 3/31/10 and forward:

<u>041R</u> x 100 1001D

For 6/30/06 and forward:

<u>041E</u> x 100 618A

PARTICIPATION LOANS DELINQUENT > 2 MONTHS / PARTICIPATION LOANS Prior to 6/30/06: N/A

For 6/30/06 to 12/31/08:

 $\frac{041F}{619} \qquad x \ 100$

March 2009 and forward:

<u>041F</u> x 100 (619B+691E)

BUSINESS LOANS DELINQUENT > 1 MONTH / TOTAL BUSINESS LOANS Prior to 3/31/04:

(125E + 126E)	x 100
400	

From 3/31/04 to 3/31/06:

<u>126E</u> x 100 (400A+400B-814-814A)

From 6/30/06 to 12/31/08:

<u>(020G+020H+041G+041H)</u> x 100 (400A+400B-814-814A)

For 3/31/09 TO 12/31/10:

 $\frac{(020G+020H+020P+041G+041H+041P)}{(400A+400B-814-814A-814A1)} \times 100$

For 3/31/11 and forward:

 $\frac{(020G+020H+020P+041G+041H+041P)}{(400T-814E)} \times 100$

BUSINESS LOANS DELINQUENT > 2 MONTHS / TOTAL BUSINESS LOANS Prior to 3/31/04:

<u>(125B+125C+125D+126B+126C+126D)</u> x 100 400

From 3/31/04 to 3/31/06:

 $\frac{(126B+126C+126D)}{(400A+400B-814-814A)} \times 100$

From 6/30/06 to 12/31/08:

 $\frac{(041G+041H)}{(400A+400B-814-814A)} \quad x \ 100$

For 3/31/09 to 12/31/10:

 $\frac{(041G+041H+041P)}{(400A+400B-814-814A-814A1)}$ x 100

For 3/31/11 and forward:

MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE > 2 MONTHS / TOTAL MODIFIED BUSINESS LOANS NOT SECURED BY REAL ESTATE Prior to 03/31/10: N/A

For 3/31/10 and forward:

<u>041S</u> x 100 1001E

ALLOWANCE FOR LOAN AND LEASE LOSSES / DELINQUENT LOANS For 3/31/04 and forward:

<u>719</u> x 100 041B

REAL ESTATE LOAN DELINQUENCY

FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE FIXED/HYBRID/BALLOON LOANS Prior to 3/31/04: N/A

For 3/31/04 to 3/31/06:

(713) x 100 (704A + 704B + 704C + 704E)

For 6/30/06 and forward:

$$\frac{713A}{(704A + 704B + 704C + 704D + 704E)} \quad x \ 100$$

FIRST MORTGAGE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / TOTAL FIRST MORTGAGE ADJUSTABLE RATE LOANS

Prior to	3/31/04:	N/A

Prior to 3/31/04:

 $\frac{(772 + 773 + 774)}{(705A + 705B + 704D)}$ x 100

For 6/30/06 and forward:

$$\frac{714A}{(705A + 705B + 704D)} \quad x \ 100$$

OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS DELINQUENT > 2 MONTHS / TOTAL OTHER REAL ESTATE FIXED/HYBRID/BALLOON LOANS Prior to 6/30/06:

 $\frac{(756+757+758)}{(706+708B)}$ x 100

For 6/30/06 and forward:

<u>715A</u> x 100 (706 + 708B)

OTHER REAL ESTATE ADJUSTABLE RATE LOANS DELINQUENT > 2 MONTHS / OTHER REAL ESTATE ADJUSTABLE RATE LOANS Prior to 6/30/06:

<u>(776 + 777 + 778)</u>	x 100
$\overline{(707 + 708 + 709)}$	

From 6/30/06 to 12/31/07:

 $\frac{716A}{(707+708+709)} \qquad x \ 100$

For 3/31/08 and forward:

$$\frac{716A}{(707+708)}$$
 x 100

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOAN DELINQUENCY / TOTAL INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS Prior to 3/31/07: N/A

For 3/31/07 and forward:

 $\frac{0411}{704C1}$ x 100

MODIFIED REAL ESTATE LOANS DELINQUENT > 2 MO / TOTAL MODIFIED RE LOANS For 9/30/08 and forward:

 $\frac{(041J + 041K)}{(1001A + 1001B)}$ x 100

MODIFIED REAL ESTATE LOANS ALSO MBL DELINQUENT > 2 MO / MODIFIED RE LOANS ALSO MBL For 9/30/08 and forward:

TOTAL REAL ESTATE LOANS DELINQUENT > 1 MONTH / TOTAL REAL ESTATE LOANS Prior to 6/30/06:

$$\frac{(713+714+715+716)}{710} \qquad x \ 100$$

For 6/30/06 and forward:

<u>(713A+714A+715A+716A+751+771+755+775)</u> x 100 710

TOTAL REAL ESTATE LOANS DELINQUENT > 2 MONTHS / TOTAL REAL ESTATE LOANS Prior to 6/30/06:

$$\frac{(752+753+754+756+757+758+}{772+773+774+776+777+778)} \times 100$$

For 6/30/06 and forward:

<u>(713A+714A+715A+716A)</u> x 100 710

MISCELLANEOUS LOAN LOSS RATIOS

CHARGE OFFS DUE TO BANKRUPTCY (YTD) / TOTAL CHARGE OFFS (YTD)

<u>682</u> x 100 550

NET CHARGE OFFS - CREDIT CARDS / AVERAGE CREDIT CARDS Prior to 3/31/04: N/A

For 3/31/04 and forward:

<u>680 - 681</u> x 100 ((396(AC) + 396(PYE))/2

NET CHARGE OFFS – ALL OTHER LOANS / AVERAGE ALL OTHER LOANS Prior to 6/30/06: N/A

For 6/30/06 to 09/30/10:

<u>((397(PYE) + 397(AC) + 385(PYE) + 385(AC) +</u> 370(PYE) +370(AC) + 698(PYE) + 698(AC)) / 2 x 100

Annualized: x 12 / MONTH (CYCLE_DATE)

For 12/31/10:

 $\frac{(550C - 551C + 136 - 137)}{((397(PYE) + 397(AC) + 397A(AC) + 385(PYE) + 385(AC) + 370(PYE) + 370(AC) + 698(PYE) + 698(AC)) / 2} \times 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

For 03/31/11 and forward:

 $\frac{(550C-551C+136-137+550T-551T)}{((397(PYE)+397A(AC)+397A(AC)+397A(PYE)+385(PYE)+385(AC)+370(PYE)+370(AC)+698(PYE)+698(AC)+698A(PYE))/2} \times 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS - TOTAL REAL ESTATE LOANS / AVERAGE TOTAL REAL ESTATE LOANS

 $\frac{549 + 548 - 608 - 607}{(710(PYE) + 710(AC)) / 2} \qquad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS - FIRST MORTGAGE LOANS / AVERAGE FIRST MORTGAGE LOANS

 $\frac{(548-607)}{(703(PYE)+703(AC))/2} \quad x \ 100$

NET CHARGE OFFS - OTHER REAL ESTATE LOANS / AVERAGE OTHER REAL ESTATE LOANS

 $\frac{(549-608)}{(386(PYE)+386(AC))/2} \qquad x \ 100$

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS – INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS / AVERAGE INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGE LOANS For 03/31/08 and forward:

<u>(550I-551I)</u> x 100 (704C1(PYE) + 704C1(AC)) /2

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS – LEASES RECEIVABLE / AVERAGE LEASES RECEIVABLE Prior to 6/30/06: N/A

For 6/30/06 and forward:

 $\frac{(550D - 551D)}{((002(PYE) + 002(AC)) / 2}$ x 100

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS – INDIRECT LOANS / AVERAGE INDIRECT LOANS Prior to 6/30/06: N/A

For 6/30/06 and forward:

 $\frac{(550E - 551E)}{((618A(PYE) + 618A(AC)) / 2}$ x 100

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS – PARTICIPATION LOANS / AVERAGE PARTICIPATION LOANS Prior to 6/30/06: N/A

From 6/30/06 to 12/31/08:

 $\frac{(550F - 551F)}{((619(PYE) + 619(AC)) / 2}$ x100

From 3/31/09 to 12/31/09:

$$\frac{(550F - 551F)}{((619(PYE) + 619B(AC) + 691E(AC)) / 2} x100$$

Annualized: x 12 / MONTH (CYCLE_DATE)

For 3/31/10 and forward:

$$\frac{(550F - 551F)}{((619B(PYE) + 619B(AC) + 691E(PYE) + 691E(AC)) / 2}$$
 x 100

Annualized: x 12 / MONTH (CYCLE_DATE)

NET CHARGE OFFS – BUSINESS LOANS / AVERAGE BUSINESS LOANS Prior to 3/31/04: N/A

From 3/31/04 to 3/31/06:

$$\frac{(133 - 135)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) / 2)} x 100$$

Annualized: x 12 / MONTH (CYCLE_DATE)

From 06/30/06 to 12/31/08:

<u>(550G + 550H - 551G - 551H)</u> x 100 ((400A (PYE) + 400B (PYE) -814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC)) / 2)

Annualized: x 12 / MONTH (CYCLE_DATE)

For 3/31/09 to 03/31/10:

$$\frac{(550G + 550H + 550P - 551G - 551H - 551P)}{((400A (PYE) + 400B (PYE) - 814 (PYE) - 814A (PYE) + 400A (AC) + 400B (AC) - 814 (AC) - 814A (AC) - 814A1 (AC) / 2)} x 100$$

Annualized: x 12 / MONTH (CYCLE_DATE)

For 3/31/10 to 12/31/10:

(550G + 550H + 550P- 551G - 551H - 551P)	x 100
((400A (PYE) + 400B (PYE) -814 (PYE) - 814A (PYE) + 400A (AC) +	
400B (AC) - 814 (AC) - 814A (AC) - 814A1 (AC) - 814A1 (PYE)) / 2)	

For 3/31/11 and forward:

INDIRECT LOANS OUTSTANDING / TOTAL LOANS Prior to 3/31/04: N/A

For 3/31/04 and forward:

<u>618A</u> x 100 025B

PARTICIPATION LOANS OUTSTANDING / TOTAL LOANS Prior to 03/31/03: N/A

From 3/31/03 to 12/31/08:

<u>619</u> x 100 025B

For 3/31/09 and forward:

 $\frac{(619B + 691E)}{025B}$ x 100

PARTICIPATION LOANS PURCHASED YTD / TOTAL LOANS GRANTED YTD Prior to 3/31/03: N/A

For 3/31/03 and forward:

<u>690</u> x 100 031B

PARTICIPATION LOANS SOLD YTD / TOTAL ASSETS Prior to 3/31/03: N/A

For 3/31/03 and forward:

 $\frac{691}{010}$ x 100

TOTAL BUSINESS LOANS (NMBLB) LESS UNFUNDED COMMITMENTS / ASSETS Prior to 3/31/04:

 $\frac{400}{010}$ x 100

From 3/31/04 to 12/31/08:

For 3/31/09 and forward:

<u>(400A+400B-814-814A-814A1)</u> x 100 010

LOANS PURCHASED FROM OTHER FINANCIAL INSTITUTIONS AND OTHER SOURCES YTD / LOANS GRANTED YTD

For 03/31/96 to 12/31/10: <u>615</u> x 100 031B

For 03/31/11 and forward:

 $\frac{615+613}{31B}$ x 100

REAL ESTATE LENDING RATIOS

TOTAL FIXED RATE REAL ESTATE LOANS / TOTAL ASSETS Prior to 3/31/04:

 $\frac{(704+706+709)}{010} \qquad x \ 100$

From 3/31/04 to 12/31/07:

For 3/31/08 and forward:

<u>(704A+704B+704C+704E+706+708B)</u> x 100 010

TOTAL FIXED RATE REAL ESTATE LOANS / TOTAL LOANS Prior to 3/31/04:

 $\frac{(704 + 706 + 709)}{025B} \qquad x \ 100$

From 3/31/04 to 12/31/07:

<u>(704A+704B+704C+704E+706+708B+709)</u> x 100 025B

For 3/31/08 and forward:

TOTAL FIXED RATE REAL ESTATE LOANS GRANTED YTD / TOTAL LOANS GRANTED YTD Prior to 3/31/04:

$$\frac{(720+722+725)}{031B}$$
 x 100

From 3/31/04 to 12/31/07:

<u>(720A+720B+720C+720E+722+724B+725)</u> x 100 031B

For 3/31/08 and forward:

<u>(720A+720B+720C+720E+722+724B)</u> x 100 031B

FIRST MORTGAGE REAL ESTATE LOANS SOLD YTD / FIRST MORTGAGE REAL ESTATE LOANS GRANTED YTD Prior to 3/31/04:

 $\frac{736}{(720+721)}$ x 100

For 3/31/04 and forward:

<u>736</u> x 100 (720A+720B+720C+720D+720E+721A+721B)

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGES / TOTAL ASSETS Prior to 3/31/07: N/A

For 3/31/07 and forward:

 $\frac{704C1}{010}$ x 100

INTEREST ONLY AND PAYMENT OPTION FIRST MORTGAGES / NET WORTH Prior to 3/31/07: N/A

For 3/31/07 and forward:

<u>704C1</u> x 100 997

MISCELLANEOUS RATIOS

MORTGAGE SERVICING RIGHTS / NET WORTH Prior to 3/31/03: N/A

For 3/31/03 and forward:

<u>779</u> x 100 997

UNUSED COMMITMENTS / CASH & SHORT TERM INVESTMENTS Prior to 3/31/05:

<u>(814+814A+811+812+813+815+816)</u> x 100 (730A+799A)

From 3/31/05 to 3/31/06:

<u>(814+814A+811+812+813+815+816+822)</u> x 100 (730A+799A)

From 6/30/06 to 12/31/08:

<u>(814+814A+811+812+813+815+816+822)</u> x 100 (730A+730B+730C+799A1)

From 3/31/09 to 9/30/09:

<u>(814+814A+814A1+811+811A+812+813+815+816+822)</u> x 100 (730A+730B+730C+799A1)

For 12/31/09:

<u>(814+814A+814A1+811+811A+811B+811C+812+813+815+816+822)</u> x 100 (730A+730B+730C+799A1)

For 3/31/10 and forward:

816A x 100 (730A+730B+730C+799A1)